# MOODY'S INVESTORS SERVICE

# Rating Action: Moody's assigns A3 rating to PSP Swiss Properties AG

## Global Credit Research - 10 Nov 2016

London, 10 November 2016 -- Moody's Investors Service (Moody's) has today assigned Zug-based real-estate company PSP Swiss Property AG (PSP) a first-time long-term issuer rating of A3. The outlook on the rating is stable.

"PSP's A3 long term (senior unsecured) rating reflects the high quality of its properties located in Switzerland's prime locations, its moderate tenant concentration and good industry diversification, as well as its exposure to the stability of the Swiss economy" says Roberto Pozzi, Senior Credit Officer at Moody's. "The rating also positively reflects management's conservative investment practices and the company's low leverage and high fixed charge coverage".

## RATINGS RATIONALE

PSP's A3 long term issuer rating reflects the company's sizeable property portfolio with an estimated value of CHF 6.3 billion, the very high quality of its office and retail properties located in prime locations in Zurich, Geneva, Basel, Bern and Lausanne, the good diversification and high creditworthiness of its tenant base and its conservative investment and financial policies. PSP's rating also reflects the structural strengths of the Swiss economy (Government of Switzerland, Aaa stable) including our forecast for GDP growth of 1.8% in 2017 and slightly rising although still very low unemployment.

As of 30 June 2016, Moody's adjusted Gross Debt to Total Assets was a low 31%, EBITDA to Fixed Charge coverage stood at a strong 8.1x, and the company's assets were fully unencumbered.

The company's strengths are only partly offset by (i) the significant geographic concentration of the company's portfolio, with Zurich's office market representing 58% of GAV, (ii) downward pressure on rents across its core markets which we expect to continue next year, and (iii) some concentration of debt maturities in 2019-20. In addition, the rating reflects the challenges posed by the strength of the Swiss Franc in terms of investment flows in the Swiss property markets.

# RATIONALE FOR THE STABLE OUTLOOK

The stable outlook on PSP's A3 senior unsecured rating incorporates Moody's expectations that the company will maintain its conservative investment and financial practices and that the quality of its assets will continue to mitigate the still challenging conditions in the key Swiss office markets.

#### What Could Change the Rating - Up

Upward rating pressure could develop if there is evidence of a stabilisation in rents and valuations both for the company and in its key markets as well as higher occupancy and if effective leverage as measured by Moody's Gross Debt to Gross Assets is sustained around 30% with fixed charge cover above 6x.

#### What Could Change the Rating - Down

PSP's ratings could come under downward pressure if there is a further significant decline in occupancy levels and prolonged negative rental growth and if effective leverage increase to around 40% on a sustained basis with fixed charge cover below 4.5x. The ratings could also be pressured should PSP's liquidity materially and sustainably deteriorate from current levels.

The principal methodology used in this rating was "Global Rating Methodology for REITs and Other Commercial Property Firms" published in July 2010. Please see the Rating Methodologies page on www.moodys.com for a copy of this methodology.

PSP Swiss Property AG owns office and commercial properties throughout Switzerland with an estimated value of CHF 6.3 billion. The majority of the properties are located in prime locations in Zurich, Geneva, Basel, Bern and Lausanne. In addition, the company owns development sites and projects valued at CHF 0.4 billion. Almost two thirds of the portfolio value is made up of offices, while retail properties, restaurants and parking

spaces, typically in the form of ground floor space within office blocks, represent the rest of the portfolio.

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