

Q1 2013 RESULTS 13 May 2013 COMPETENCE IN SWISS REAL ESTATE

AGENDA



•	Key Facts and Figures	3
•	Portfolio and Vacancy Rate	10
•	Financial Results Q1 2013	14
•	Capital Structure	22
•	Development Sites	25
•	Subsequent Events	35
•	Outlook	37
•	Annex	39

CURRENT MARKET ENVIRONMENT



Swiss market environment

- Generally stable prime office rents for well maintained buildings; selective higher lease incentives; continuously strong interest for high street retail space
- Growing supply in Zurich intensifies competition; increase in vacancy rates expected
- Outskirts of main cities, peripheral regions and smaller agglomerations: pressure on rents for suboptimal properties
- Yields for prime assets continue to stay low due to strong investors' demand (Swiss institutional and international investors)

Ec	conomic outlook for Switzerland	2013E	2014E
•	GDP	1.2%	1.6%
٠	Inflation	0.2%	
	Unemployment	3.1%	
	Source: Consensus forecast "The Economist", 13 April 2013.		

MAIN DEVELOPMENTS



Real estate portfolio

- Neither disposals nor acquisitions of investment properties during the reporting period
- Portfolio value CHF 6.3 bn (+ 0.7% compared with December 2012)
- First time adoption of IFRS 13 increases portfolio value by CHF 15.4 m in Q1 2013
- Stable rents across the portfolio, however with selectively more lease incentives

Vacancy and rental situation

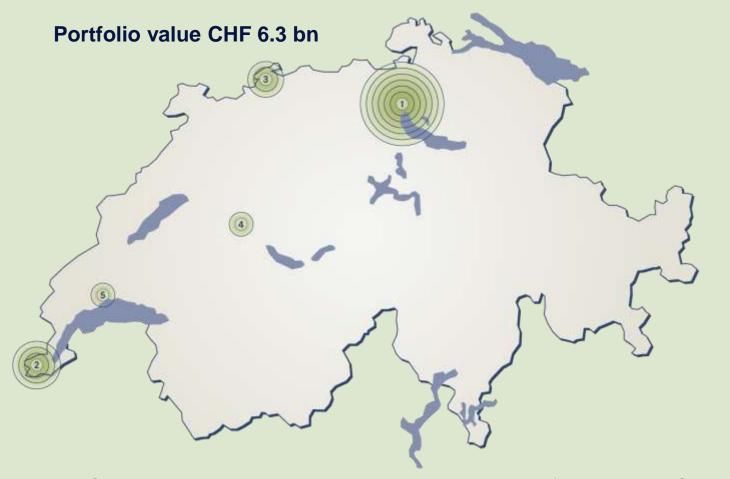
- Vacancy rate of 8.8%, of which 1.8%-points due to renovation
- Of the 2013 maturities (CHF 42.0 m), 58% renewed
- Expected vacancy rate end of 2013: ~ 10%

Financing

- Passing average interest rate on 31 March 2013 of 2.13%
- Low leverage with a LTV of 28.4%
- No major bank lines maturing until 2017

PROPERTY PORTFOLIO (MARCH 2013)





- **1. Zurich** 64.3% 4.069
- **2. Geneva** 13.6% 0.858
- **3. Basel** 6.0% 0.376
- **4. Bern** 3.5% 0.222
- **5.** Lausanne 4.6% 0.293

Other locations 4.5% 0.286

Sites & development properties 3.5% 0.220

In total, PSP owns and manages 166 properties and 5 sites and 2 projects (money values in CHF bn).

KEY FIGURES



CONSOLIDATED, in CHF m	2010	2011	2012 ¹	Q1 12 ¹	Q1 13	Δ
EBITDA excl. Δ-RE	223.3	232.5	238.3	59.8	58.9	- 1.5%
Net income excl. Δ-RE	139.8	149.0	161.4	39.8	41.2	3.5%
Net income	280.8	404.0	368.4	39.7	53.0	33.3%
ROE (net income)	9.7%	13.0%	10.6%	4.8%	5.7%	
PER SHARE, in CHF	2010	2011	2012 ¹	Q1 12 ¹	Q1 13	Δ
EPS	6.62	9.40	8.21	0.91	1.15	26.8%
EPS excl. Δ-RE	6.62 3.30	9.40 3.47	8.21 3.60	0.91 0.91	1.15 0.90	26.8%
EPS excl. Δ-RE	3.30	3.47	3.60	0.91	0.90	- 1.6%

¹ Restated due to initial application of IAS 19 (revised). 3 Paid on 16 April 2013 (cash payment from capital contribution reserves).

² Compared to year-end 2012.

[©] PSP Swiss Property I Page 6

PER SHARE DISTRIBUTION (IN CHF)





^{*} Paid on 16 April 2013 (cash payment from capital contribution reserves; total CHF 146.8m).

^{**} Payout / EPS excl. Δ-RE.

^{***} Payout / share-price year-end.

SHARE PRICE (7.3.2000 – 8.5.2013)





Performance since 7.3.2000

PSP SPI EPRA 137.0% 55.8% 63.0%

Source: Bloomberg, 10 May 2013.

AGENDA



•	Key Facts and Figures	3
•	Portfolio and Vacancy Rate	10
	Financial Results Q1 2013	14
•	Capital Structure	22
•	Development Sites	25
	Subsequent Events	35
•	Outlook	37
•	Annex	39

PORTFOLIO AND VACANCY RATE

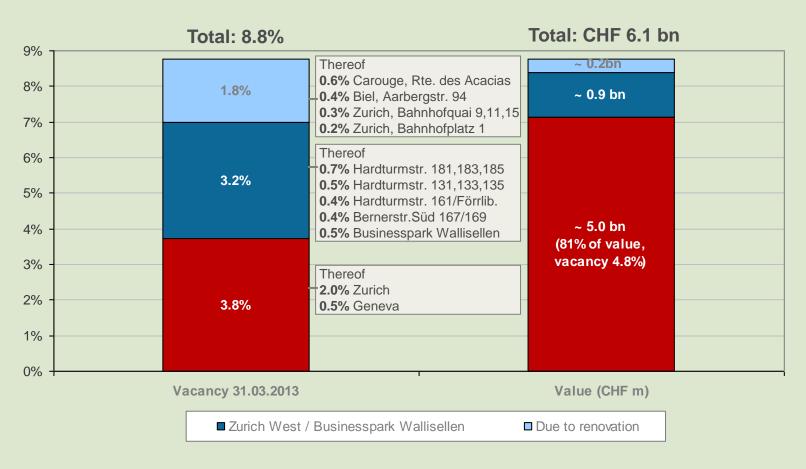




Vacancy rate in % (CHF)

VACANCY RATE (MARCH 2013)



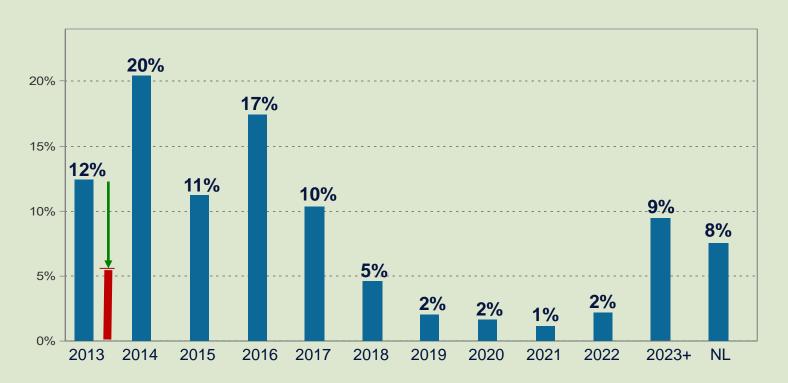


Renovation objects: of the 1.8% vacancy, 0.6%-points are already pre-let at completion date.

EXPIRY PROFILE OF LEASES (MARCH 2013)

(Legal termination option by tenants)





57% of the Q2-Q4 2013 maturities (CHF 34.8 m) are renewed;
Of all 2013 maturities (CHF 42.0 m), 58% are renewed as per end of March 2013

■ 43% open

NL: Contracts not limited in time, but subject to notice

AGENDA



•	Key Facts and Figures	3
•	Portfolio and Vacancy Rate	10
•	Financial Results Q1 2013	14
•	Capital Structure	22
•	Development Sites	25
•	Subsequent Events	35
•	Outlook	37
•	Annex	39

CONSOLIDATED INCOME



(CHF 1'000)	2010	2011	2012	Q1 2012	Q1 2013	Δ
Rental income	262'979	270'675	272'849	68'476	67'982	- 0.7%1
Valuation gains	180'588	325'068	266'851	0	15'389 ⁶	
Property sales (inventories)	786	3'277	12'793	237	75	
Property sales (portfolio)	2'681	4'227	130	- 11	0	
Income from ass. companies	- 37	68	94	70	6	
Capitalised own services	2'197	3'042	2'656	718	482	
Other income	5'203 ²	7'2263	5'6024	2'872	2'9405	
Total operating income	454'396	613'584	560'975	72'362	86'874	20.1%

¹ EPRA like-for-like rental change was - 0.4%.

⁶ First time adoption of IFRS 13

² Of which CHF 4.9m VAT-opting-in effect.

³ Of which CHF 6.3m VAT-opting-in effect.

⁴ Of which CHF 3.8m VAT-opting-in effect.

⁵ Of which CHF 2.5m VAT-opting-in effect.

CONSOLIDATED EXPENSES



(CHF 1'000)	2010	2011	2012	Q1 2012	Q1 2013	Δ
Properties' opex	- 11'349	- 11'216	- 11'532	- 2'523	-2'483	- 1.6%
Properties' maintenance/renov.	- 19'336	- 16'554	- 18'122	- 3'926	- 3'847	- 2.0%
Personnel expenses	- 17'360	- 18'203	- 18'834	- 4'433	- 4'653	5.0%
Fees to subcontractors	- 63	- 69	- 52	- 15	- 11	
General and admin. expenses	- 6'504	- 6'823	- 7'414	- 1'776	- 1'616	- 9.0%
Depreciation	- 696	- 666	- 567	- 143	- 143	
Total operating expenses	- 55'309	- 53'531	- 56'521	- 12'816	- 12'754	- 0.5%

CONSOLIDATED RESULTS



(CHF 1'000)	2010	2011	2012	Q1 2012	Q1 2013	Δ
Profit before fin. expenses	399'087	560'053	504'455	59'546	74'120	24.5%
Net financial expenses	- 46'297	- 44'267	- 37'238	- 10'211	- 8'160	- 20.1%
Profit before taxes	352'791	515'786	467'217	49'334	65'960	33.7%
Taxes	- 76'869	- 111'792	- 98'832	- 9'613	- 12'993	35.2%
Net income cont. operations	275'921	403'994	368'385	39'721	52'967	33.3%
Net income disc. operations	4'904	0	0	0	0	
Net income	280'825	403'994	368'385	39'721	52'967	33.3%
Net income excl. ∆-RE	139'780	149'021	161'367	39'794	41'191	3.5%

CHANGES IN FAIR VALUE (FY 2012)

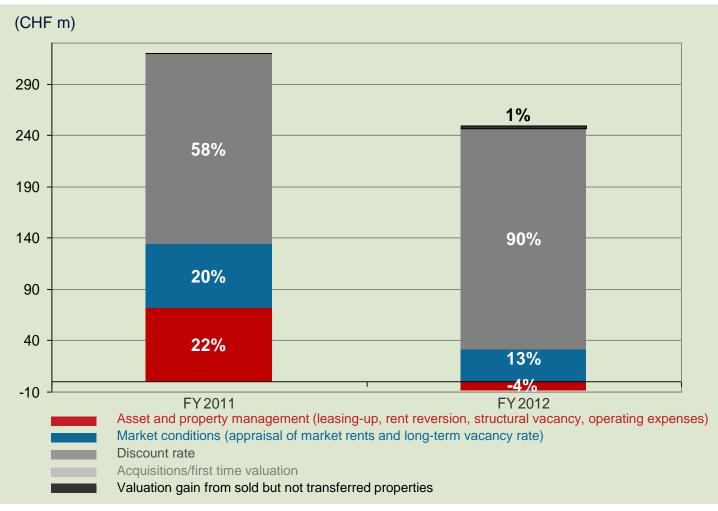


(CHF m)	2007	2008	2009	2010	2011	2012
Existing portfolio	206.6	117.5	112.4	176.0	325.1	263.5
Acquisitions / first-time valuation	11.9 ¹	4.0 ²	0.0	4.6 ³	0.0	3.44
Total net changes in fair value	218.5	121.5	112.4	180.6	325.1	266.9

- 1 Of which CHF 10.6 m from the "DL 3" office building and CHF 1.3 m from the acquisition of a single property (Gwatt, Eisenbahnstrasse 95).
- 2 Of which CHF 0.5 m from the acquisition of a single property (Aarau, Bahnhofstrasse 29) and CHF 3.5 m from the transfer Zurich, Brandschenkestrasse 150 from own use to investment property.
- 3 From the acquisition of a single property (Zurich, Seestrasse 353).
- 4 From the acquisition of a single property (Locarno, Via Respini 7/9, spa development project).

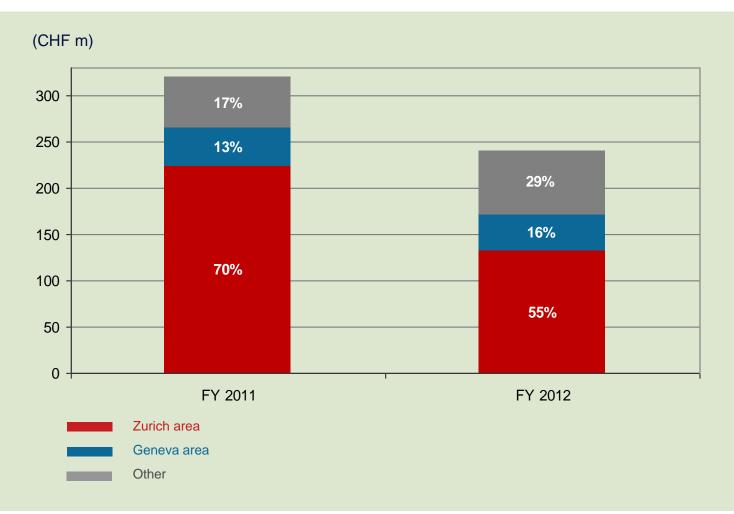
CHANGES IN FAIR VALUE (FY 2012)





CHANGES IN FAIR VALUE (FY 2012)





CHANGES IN FAIR VALUE: DISCOUNT RATES (FY 2012)



Nominal Discount Rate

Area			Vinimum	1	Maxim	num	We	Weighted Ø	
Zurich		4.1%			6.29	%	5.0%		
Geneva		4.4%			5.69	%	4.9%		
Basel, Bern	4.5%			5.39	%	5.0%			
Lausanne		4.6%			6.7%		5.2%		
Other locations			4.9%		6.1%		5.5%		
All areas		4.1%			6.79	%	5.0%*		
	2005	2006	2007	2008	2009	2010	2011	2012	
Weighted Ø discount rate	5.86%*	5.66%*	5.54%*	5.74%**	5.72%**	5.44%*	5.25%	· 5.03%*	

^{*} Nominal discount rate includes 1.0% annual inflation.

^{**} Nominal discount rate includes 1.2% annual inflation. Valuation done by Wüest & Partner

AGENDA



•	Key Facts and Figures	3
•	Portfolio and Vacancy Rate	10
•	Financial Results Q1 2013	14
•	Capital Structure	22
•	Development Sites	25
•	Subsequent Events	35
•	Outlook	37
•	Annex	39

DEBT



Very diversified and stable lender portfolio

- 9 domestic banks
- 1 syndicated loan with 16 Swiss Cantonal banks

High visibility on debt maturity profile

- No major bank lines maturing until 2017
- All loan agreements based on multi-year committed credit lines with rollover clauses

Refinancing of 2013 bond maturity

 2.875% CHF 150m bond (maturing April 2013) was refinanced with 1% CHF 120m bond in February 2013 (maturing 2019)

CHF 330m unused committed credit lines as per today

Rating: "A-", Stable outlook

Fitch Ratings affirmed (March 2013) PSP's Senior Unsecured Rating at "A-" with stable outlook

CAPITAL STRUCTURE



Money values in CHF m	2009	2010	2011	2012	Q1 2013	Δ
Shareholders' equity - % of total assets	2'741.4 51.7%	2'942.9 52.7%	3'268.9 54.0%	3'691.6 58.1%	3'752.6 58.7%	1.7%
Deferred tax liabilities (net)	457.7	512.3	596.3	665.9	674.2	
- % of total assets	8.6%	9.2%	9.9%	10.5%	10.5%	
Interest-bearing debt	1'975.2	1'995.2	1'946.9	1'808.3	1'818.2	0.5%
- % of total assets- Loans, unsecured	37.2% 1'290.0	35.7% 1'060.0	32.2% 1'010.0	28.4% 1'160.0	28.4% 1'050.0	
- Bonds	685.2	935.2	936.9	648.3	768.2	
- % long-term	96.2% 49.2	97.5% 46.3	83.8% 44.3	91.7% 37.2	91.8%	
Net financial expenses - Ø interest rate	2.54%	2.58%	2.56%	2.37%	2.28% ¹	
Interest coverage ratio	4.5 x	4.8 x	5.3 x	6.4 x	7.2 x	
Fixed interest rate > 1 year	77.7%	92.0%	82.0%	85.6%	91.8%	
Ø fixed-interest period in years	3.0	3.2	2.9	3.7	3.8	

¹ Reflects the average interest rate over the past four quarters; as per 31 March 2013, the passing rate was 2.13%.

AGENDA



•	Key Facts and Figures	3
٠	Portfolio and Vacancy Rate	10
	Financial Results Q1 2013	14
	Capital Structure	22
•	Development Sites	25
	Development Sites Subsequent Events	25 35
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LÖWENBRAU SITE, ZURICH



In construction since autumn 2010

- Conversion of existing site and new buildings, stepwise completion within 2013
- Approx. 11'600 m² for 58 free-hold apartments (BLACK)
- As per 31 March 2013: 45 free-hold apartments sold (78% of total units)
- Investment sum BLACK approx. CHF 85 m (excl. land and infrastructure)
- Arts space (WHITE: galleries and museums): sold on 1 June 2012
- Office space (RED): transferred to investment property portfolio in Q1 2013



LÖWENBRAU SITE, ZURICH



Current stage





GURTEN SITE, WABERN NEAR BERN



In construction since July 2011

- Conversion of existing site and new buildings; mixed use: approx. 31'000 m² (residential 50% resp. 99 free-hold apartments and 2 studios; office and services 50%)
- Investment sum approx. CHF 93 m (excl. land and infrastructure)
- As per 31 March 2013: 83 freehold apartments and 2 studios sold, 11 freehold apartments reserved
- Stepwise completion until beginning of 2014



"SALMEN-PARK" SITE, RHEINFELDEN



In planning

- Mixed use (59'000 m² for residential, office, commerce and seniors' residence)
- Investment sum approx. CHF 240 m (excl. land and infrastructure)
- Building permission received end of 2012
- Construction start expected (stage 1): Q2 2013
- Stepwise completion: 8 years after start



"SALMEN-PARK" SITE, RHEINFELDEN



Rendering



"PARADISO" SITE, LUGANO



In planning

- Project with 65 free-hold apartments, office and retail space
- Floor space: 11'200 m² for free-hold apartments, 1'400 m² for office and 750 m² for retail
- Investment sum approx. CHF 65 m (excl. land and infrastructure)
- Construction start: n.a. (completion: 2 years after start)



"HEALTH SPA LIDO LOCARNO", LOCARNO



In construction since January 2012

- Conversion of existing site and new buildings (building lease)
- Planned investment sum approx. CHF 26 m (excl. infrastructure)
- 100% pre-let
- Completion by mid-2013





"GROSSPETER TOWER", BASEL



In planning

- Mixed use (18'000 m² office and business-hotel)
- Investment sum approx. CHF 100 m (excl. land and infrastructure)
- Building permission received end of 2012
- Construction start subject to pre-letting
- Stepwise completion: 2 years after start





CAPEX OVERVIEW



(CHF m)	Expected 2013-2019	2013	2014	2015	2016-19
Löwenbräu site, Zurich ¹	22.5	22.5	0	0	0
Paradiso site, Lugano ²	61.8	0.5	18.4	30.7	12.3
Locarno, Lido¹	11.2	11.2	0	0	0
Gurten site, Wabern/Bern ¹	44.1	24.6	15.4	4.1	0
Salmen-Park, Rheinfelden ²	229.5	35.5	59.0	59.0	75.9
Grosspeter Tower, Basel ²	95.9	32.2	34.3	29.4	0
Total development sites	464.9	126.4	127.1	123.2	88.1
thereof committed		58.2	15.4	4.1	0
Total investment portfolio		64.7	59.5	n.a.	n.a.

¹ In construction.

² In planning.

AGENDA



•	Key Facts and Figures	3
٠	Portfolio and Vacancy Rate	10
	Financial Results Q1 2013	14
	Capital Structure	22
	Development Sites	25
	Subsequent Events	35
•	Outlook	37
•	Annex	39

SUBSEQUENT EVENTS



Bond repayment on 10 April 2013

CHF 150m

Distribution for the business year 2012, on 16 April 2013

- CHF 3.20 per share
- Total CHF 146.8m
- Out of the capital contribution reserves

AGENDA



•	Key Facts and Figures	3
•	Portfolio and Vacancy Rate	10
•	Financial Results Q1 2013	14
•	Capital Structure	22
•	Development Sites	25
•	Subsequent Events	35
•	Outlook	37
•	Annex	39

OUTLOOK 2013



Consolidated EBITDA excl. ∆-RE	~ CHF 240 m
Vacancy rate portfolio (year-end)	~ 10%

AGENDA



•	Annex	39
•	Outlook	37
•	Subsequent Events	35
	Development Sites	25
•	Capital Structure	22
•	Financial Results Q1 2013	14
	Portfolio and Vacancy Rate	10
•	Key Facts and Figures	3

BOARD OF DIRECTORS AND EXEC. BOARD



Board of Directors

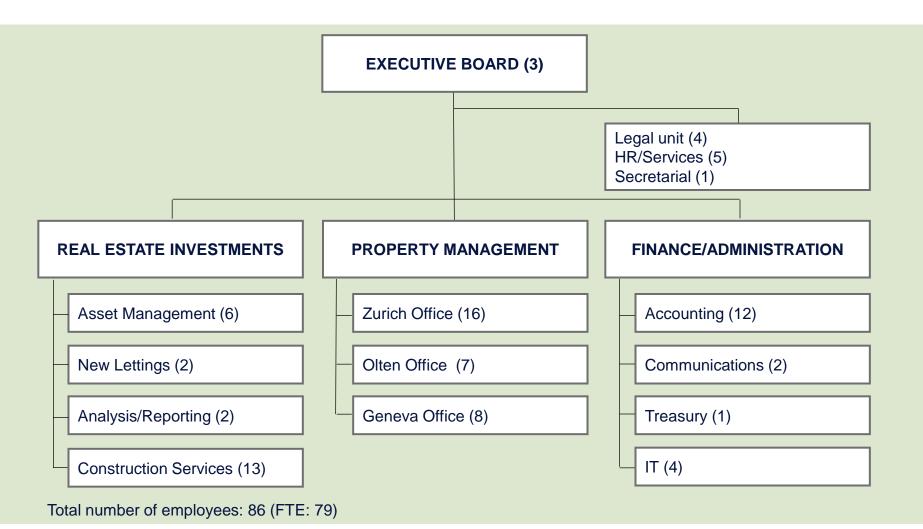
- Günther Gose, 1944, Chairman
- Luciano Gabriel, 1953, Delegate and CEO
- Peter Forstmoser, 1943, Member
- Nathan Hetz, 1952, Member
- Gino Pfister, 1942, Member
- Josef Stadler, 1963, Member
- Aviram Wertheim, 1958, Member

Executive Board

- Luciano Gabriel, 1953, CEO
- Giacomo Balzarini, 1968, CFO
- Ludwig Reinsperger, 1961, CIO

GROUP OVERVIEW (MARCH 2013)





PSP STRATEGY



Strategy

- Switzerland only
- Acquisitions to be justified by price and operational logic
- Risk-conscious financing policy

Priority

- Stabilisation of vacancies; long-term: further reduction
- Value enhancing investments / corporate deals
- Screening of acquisitions opportunities

WHY INVESTING IN PSP?



Company

- Premium portfolio with limited downside risk
- Transparent business model
- Pure Swiss play
- Properties with further optimisation potential
- Financial flexibility to take advantage of market opportunities
- Acquisition/integration experience
- Sustainability oriented (ecological, economic, social)

Share

- Liquid stock
- Attractive payout yield
- Broadly diversified shareholder structure

SHAREHOLDER BASE

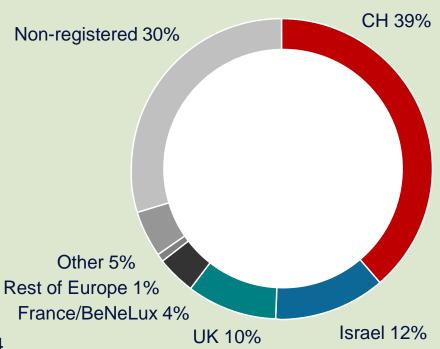


Largest shareholders (31 March 2013)

Alony Hetz: 12.21%

Two Nominees: 6.48% resp. 3.85%

BlackRock, Inc.: 3.16%¹

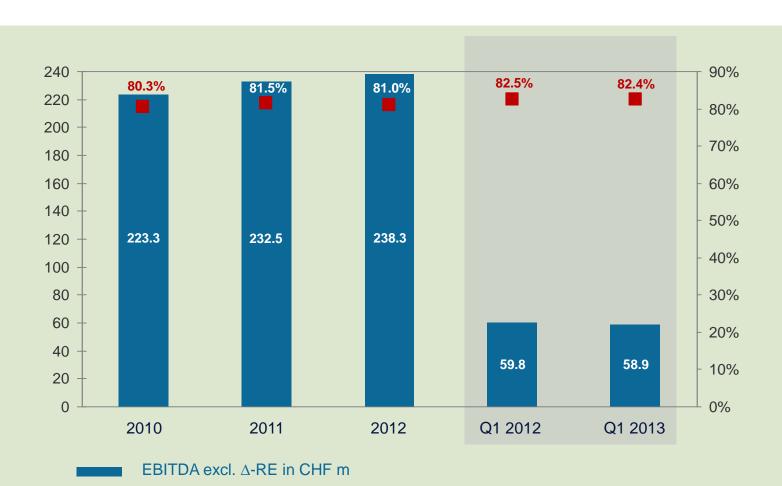


- Number of registered shareholders: 5'294
 - Individuals: 4'652 (12.9% of registered shares)
 - Legal entities: 642 (87.1% of registered shares)

¹ As per notification 29 March 2013.

EBITDA

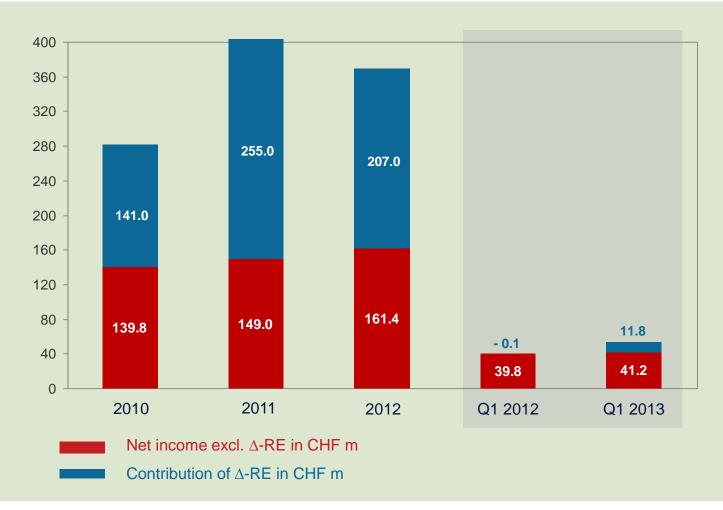




EBITDA margin in %

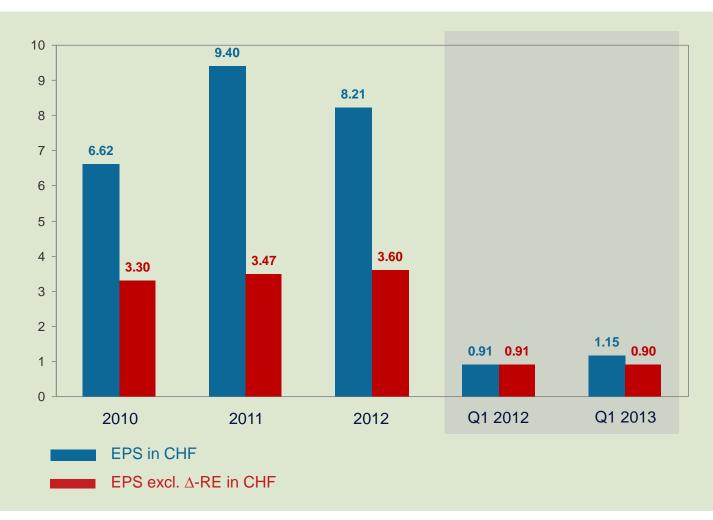
NET INCOME COMPONENTS





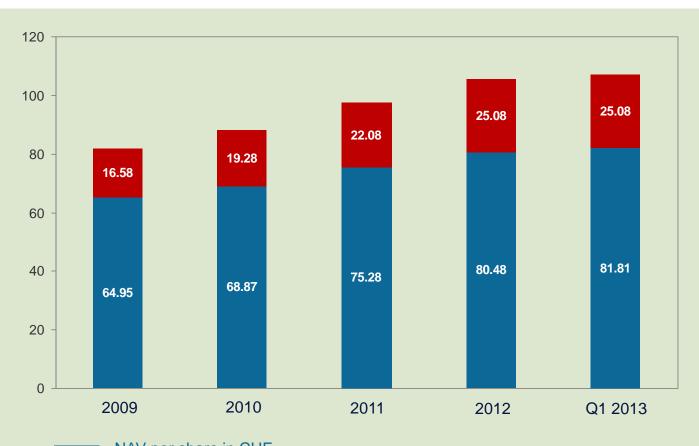
EPS





NAV + CUMULATIVE DIVIDEND PER SHARE





NAV per share in CHF

Payout in CHF, cumulative (allocation according to payment date)

NAV VS. SHARE PRICE





EPRA PERFORMANCE MEASURES

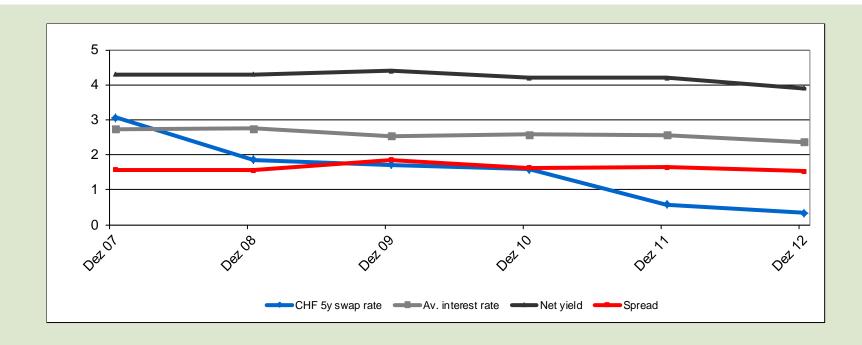


In CHF or %	2011		H1 2012 ¹		2012 ¹	
	EPRA	PSP	EPRA	PSP	EPRA	PSP
A. EPS	3.39	3.47	1.74	1.95	3.37	3.60
B. NAV	91.49	89.02	92.26	90.19	97.21	95.21
C. NNNAV	75.87	75.28	76.53	76.39	80.99	80.64
D. Net yield	4.3%	4.2%	4.4%	4.1%	4.1%	3.9%
E. Vacancy rate	7.6%	8.3%	8.0%	8.5%	7.7%	8.0%
F. Like-for-like rental growth	2.0%	n.a.	2.1%	n.a.	1.5%	n.a.

¹ Before restatement.

POSITIVE SPREAD (IN %)





Portfolio net yield vs. debt financing costs (all figures in %)							
Net yield	4.3	4.3	4.4	4.2	4.2	3.9	
Ø Interest rate	2.73	2.75	2.54	2.58	2.56	2.37	
Spread	1.57	1.55	1.86	1.62	1.64	1.53	

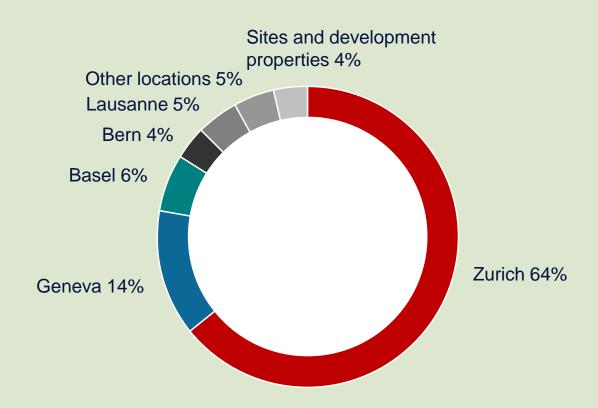
PORTFOLIO KEY FIGURES



		Number of properties	Rental income in CHF m	Revaluation in CHF m	Value in CHF m	Net yield in %	Vacancy in %
Zurich	Q1 13 FY 12	89 86	43.5 174.3	6.3 131.9	4'068.8 3'946.0	3.8 4.0	9.0 7.9
Geneva	Q1 13 FY 12	16 16	9.0 37.2	9.1 39.5	857.9 845.6	3.3 3.3	8.9 8.2
Basel	Q1 13 FY 12	13 13	5.2 20.7	0 25.2	376.4 376.2	4.9 4.9	1.3 1.3
Bern	Q1 13 FY 12	12 12	3.0 10.3	0 14.3	222.3 222.1	4.8 4.1	1.3 2.5
Lausanne	Q1 13 FY 12	15 15	3.7 15.0	0 26.4	292.7 292.2	4.4 3.7	12.5 14.1
Other	Q1 13 FY 12	21 21	3.9 16.5	0 2.9	286.5 286.1	4.3 4.6	16.8 14.7
Sites	Q1 13 FY 12	7 9	0.1 0.5	0 26.9	219.6 314.4	n.a. n.a.	n.a. n.a.
Total	Q1 13 FY 12	173 172	68.4 274.4	15.4 266.9	6'324.3 6'282.5	3.9 3.9	8.8 8.0

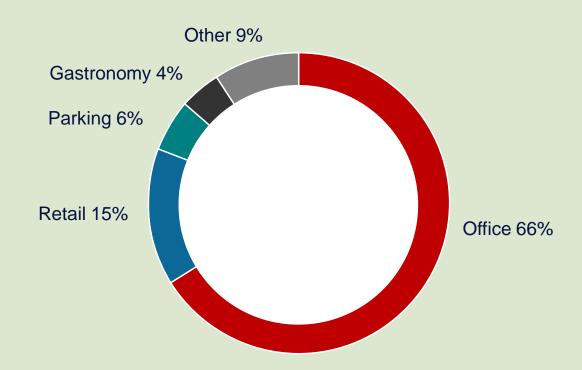
PORTFOLIO VALUE BY AREA





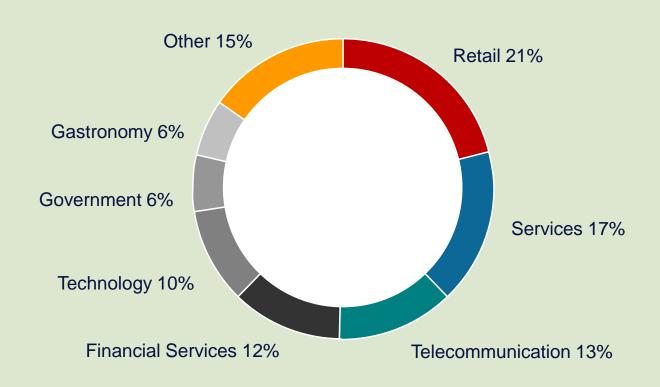
RENT BY USE





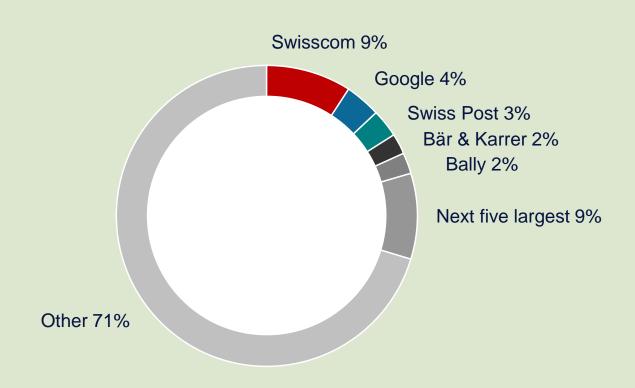
RENT BY TYPE OF TENANTS





LARGEST TENANTS





SUSTAINABILITY



Ecological sustainability

- Energy consumption (kWh)
- Water consumption (m³)
- CO₂ (heating and electricity) output (t resp. kg)

Economic sustainability

- Long-term oriented business and investment policy
- Quality- and value-oriented portfolio management
- Long-term oriented and balanced financing policy

Social sustainability (main stakeholders)

- Employees
- Clients and suppliers
- Public

ECOLOGICAL SUSTAINABILITY



Organisation

- Operational responsibility: 2 employees (asset management and construction services)
- Implementation: construction services, property management, facility management

Environmental key figures (specific figure/m²) in 2012 (2011)

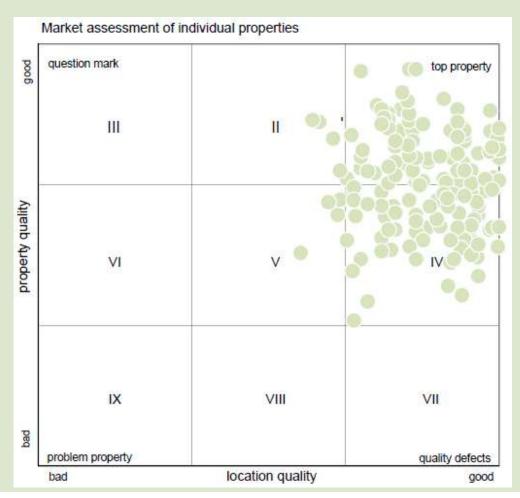
- Heating in kWh: 84.1 (85.9)
- Electricity in kWh: 27.4 (27.8)
- Water consumption in m³: 0.56 (0.6)
- CO₂-eg output (heating and electricity) in kg: 19.6 (17.4)

2012 examples of kWh/CO₂ output reduction

- Zürich, Augustinergasse 25; Zürich, Bahnhofstr. 39; Geneva, Rue du Grand Pré 54, 56, 58;
 Basel, Grosspeterstr. 18, 20 and Basel, Hochstr. 16/Pfeffingerstr. 5: approx. 410'000 kWh
- Zürich, Brandschenkestr. 152, 152a and b: approx. 350'000 kWh
- Carouge, Route des Acacias 50/52 and Olten, Baslerstr. 44: approx. 550'000 kWh

PORTFOLIO GRID





Source: Wüest & Partner, December 2012.

SELECTED PROPERTIES - ZURICH





Zurich, Bahnhofplatz 1 rentable area: 2'095 m²



Zurich, Bahnhofquai 9, 11, 15 rentable area: 4'303 m²



Zurich, B'hofstr. 28a/Waagg. 6 rentable area: 3'231 m²



Zurich, Bahnhofstr. 66 rentable area: 4'516 m²



Zurich, B'hofstr. 81/Schw.g. 2/4 rentable area: 2'352 m²



Zurich, Binzring 15/17 rentable area: 41'197 m²



Zurich, Brandschenkestr. 110 rentable area: 15'979 m²



Zurich, Förrlibuckstr. 181 rentable area: 5'058 m²



Zurich, Schaffhauserstr. 611 rentable area: 3'588 m²



Zurich, Uraniastr. 9 rentable area: 5'169 m²



Zurich, Waisenhausstr. 2/4 rentable area: 7'038 m²



Wallisellen, Richtistr. 3 rentable area: 7'357 m²

SELECTED PROPERTIES – GENEVA





Carouge-GE, Rte d. Acacias 50-52 rentable area: 9'322 m²



Carouge-GE, Rue de la Gabelle 6 rentable area: 1'017 m²



Geneva, Cours de Rive 13, 15 rentable area: 5'665 m²



Geneva, Place du Molard 7 rentable area: 3'383 m²



Geneva, Rue d. Bains 31bis,33,35 rentable area: 12'061 m2



Geneva, Rue de Berne 6 rentable area: 3'860 m²



Geneva, Rue de la Corraterie 24/26 rentable area: 2'415 m²



Geneva, Rue de la Fontaine 5 rentable area: 1'309 m²



Geneva, Rue du Marché 40 rentable area: 5'350 m²



Geneva, Rue F. Bonivard 12 rentable area: 2'339 m²



Geneva, Rue Richard-Wagner 6 rentable area: 9'976 m²



Lancy, Avenue des Morgines 8-10 rentable area: 15'795 m²

SELECTED PROPERTIES - BASEL/BERN





Basel, Barfüsserplatz 10 rentable area: 1'177 m²



Basel, Falknerstrasse 31 rentable area: 1'201 m²



Basel, Freie Strasse 38 rentable area: 1'356 m²



Basel, Grosspeterstrasse 18, 20 rentable area: 13'522 m²



Basel, Kirschgartenstrasse 12-14 rentable area: 6'421 m²



Basel, St. Alban-Anlage 46 rentable area: 3'816 m²



Bern, Bollwerk 15 rentable area: 1'927 m²



Bern, Eigerstrasse 2 rentable area: 4'676 m²



Bern, Laupenstrasse 18/18a rentable area: 9'362 m²



Bern, Seilerstrasse 8 rentable area: 4'641 m²



Bern, Spitalgasse 9 rentable area: 2'345 m²



Bern, Zeughausgasse 26/28 rentable area: 3'476 m²

SELECTED PROPERTIES – LAUSANNE/OTHERS DISIP





Lausanne, Place St-François 5 rentable area: 5'887 m²



Lausanne, Rue du Sébeillon 1, 3, 5 rentable area: 12'405 m²



Lausanne, Rue du Grand-Chêne 2 rentable area: 3'076 m²



Lausanne, Rue du Pont 22 rentable area: 2'315 m²



rentable area: 4'573 m²



Aarau, Bahnhofstrasse 29/33 rentable area: 4'316 m²



rentable area: 3'255 m²



Fribourg, Rte des Arsenaux 41 rentable area: 10'818 m²



Luzern, Maihofstrasse 1 rentable area: 3'187 m²



Winterthur, Marktgasse 74 rentable area: 1'182 m²



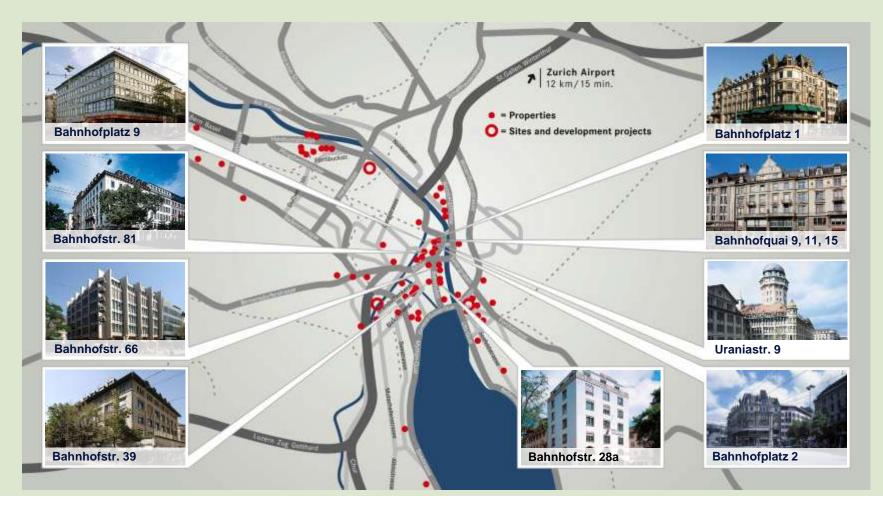
Winterthur, Untertor 34 rentable area: 764 m²



Zug, Kolinplatz 2 rentable area: 1'092 m²

ZURICH AREA





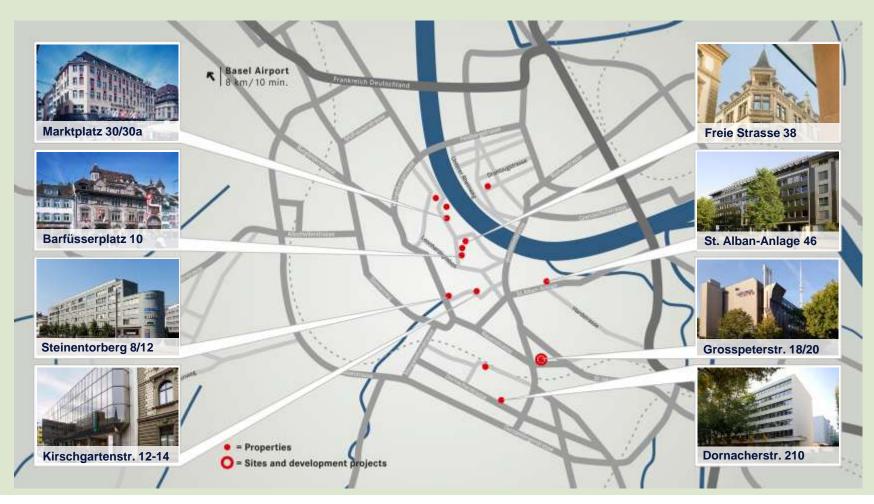
GENEVA AREA





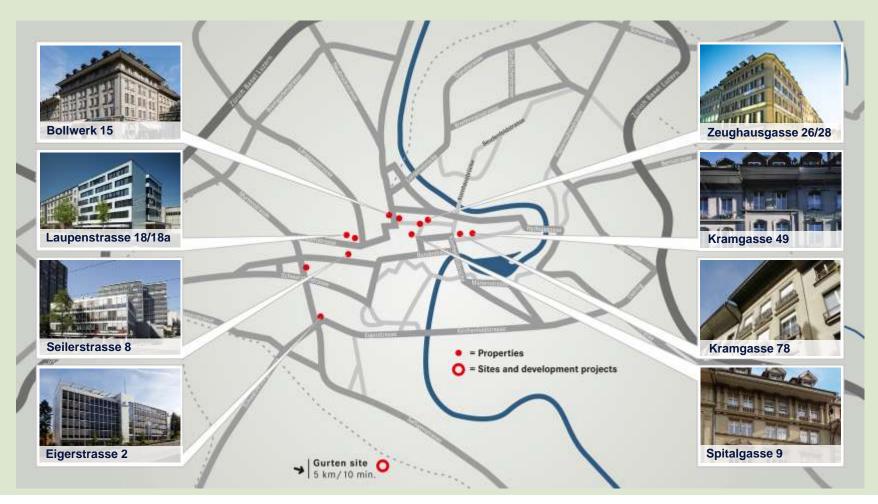
BASEL AREA





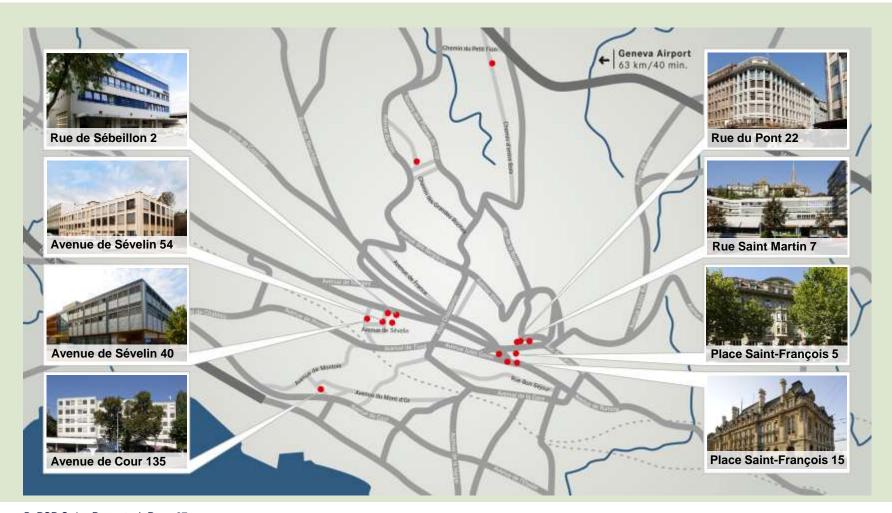
BERN AREA





LAUSANNE AREA





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