

# H1 2013 RESULTS 16 August 2013 COMPETENCE IN SWISS REAL ESTATE

# **AGENDA**



-	Key Facts and Figures	3
٠	Portfolio and Vacancy Rate	10
٠	Financial Results H1 2013	14
-	Capital Structure	22
-	Development Sites	25
-	Outlook	36
-	Annex	38

#### **CURRENT MARKET ENVIRONMENT**



#### Swiss market environment

- Generally stable prime office rents for well maintained buildings; selective higher lease incentives and longer lease-up times; continuously strong interest for high street retail space
- Growing supply in Zurich intensifies competition; increase in vacancy rates observable
- Outskirts of main cities, peripheral regions and smaller agglomerations: pressure on rents for suboptimal properties
- Yields for prime assets continue to stay low due to strong investors' demand (Swiss institutional and international investors)

Economic outlook for Switzerland	2013E	2014E
• GDP	1.4%	1.6%
<ul><li>Inflation</li></ul>	- 0.2%	
<ul><li>Unemployment</li></ul>	3.2%	
Source: Consensus forecast "The Economist", 13 July 2013.		

#### MAIN DEVELOPMENTS



#### Real estate portfolio

- Portfolio value CHF 6.4 bn (+ 2.3% compared with December 2012)
- First time adoption of IFRS 13 contributed CHF 43.1m to the revaluation gain of CHF 95.7m
- Stable rents across the portfolio, however with selectively more lease incentives and longer lease-up times

#### Vacancy and rental situation

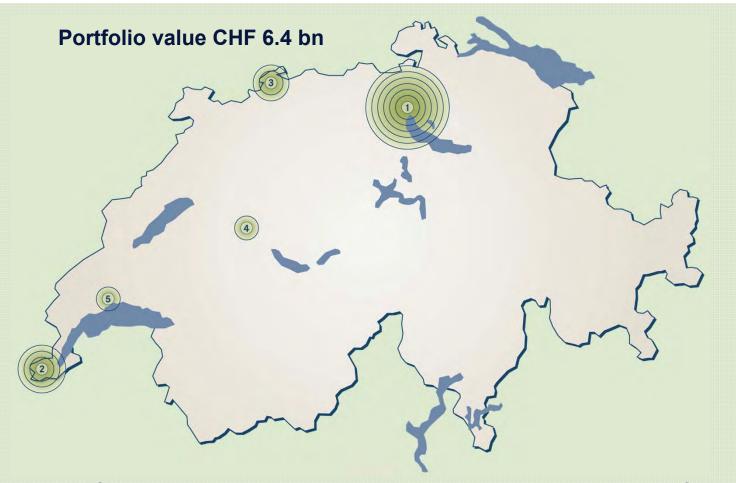
- Vacancy rate of 9.1%, of which 1.9%-points due to renovation
- Of the 2013 maturities (CHF 42.0 m), 70% renewed
- Expected vacancy rate end of 2013: ~ 10%

#### **Financing**

- Passing average interest rate on 30 June 2013 of 1.85%
- Low leverage with a LTV of 30.0%
- No major bank lines maturing until 2018

# PROPERTY PORTFOLIO (JUNE 2013)





- **1. Zurich** 63.9% 4.109
- **2. Geneva** 13.6% 0.872
- **3. Basel** 5.9% 0.381
- **4. Bern** 3.5% 0.228
- **5. Lausanne** 4.7% 0.305

Other locations 4.5% 0.287

Sites & development properties 3.8% 0.247

In total, PSP owns and manages 165 properties and 5 sites and 4 projects (money values in CHF bn).

# **KEY FIGURES**



CONSOLIDATED, in CHF m	2010	2011	2012	H1 12	H1 13	Δ
EBITDA excl. Δ-RE	223.3	232.5	238.3	127.9	117.9	- 7.9%
Net income excl. Δ-RE	139.8	149.0	161.4	86.0	85.2	- 0.9%
Net income	280.8	404.0	368.4	178.9	158.7	- 11.3%
ROE (net income)	9.7%	13.0%	10.6%	10.6%	8.6%	
PER SHARE, in CHF	2010	2011	2012	H1 12	H1 13	Δ
EPS	6.62	9.40	8.21	4.04	3.46	- 14.4%
EPS excl. Δ-RE	3.30	3.47	3.60	1.94	1.86	- 4.5%
NAV	68.87	75.28	80.48	76.24	81.29	1.0% <sup>1</sup>
NAV before deferred taxes	80.86	89.02	95.00	90.00	96.52	1.6%1

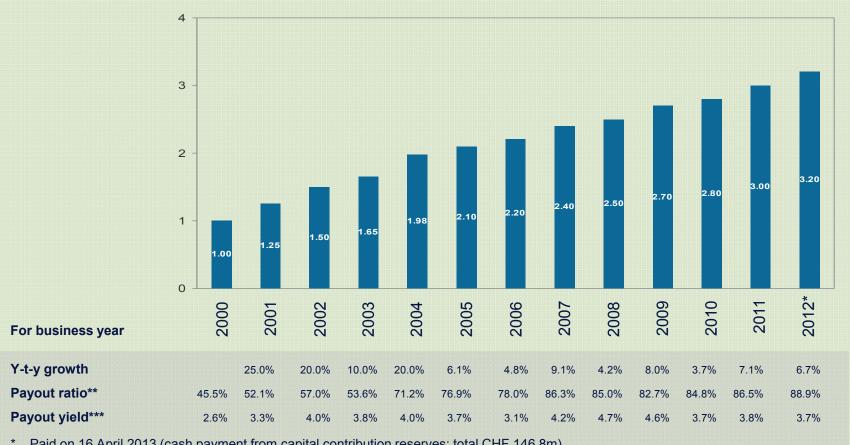
<sup>1</sup> Compared to year-end 2012.

<sup>2</sup> Paid on 16 April 2013 (cash payment from capital contribution reserves).

<sup>©</sup> PSP Swiss Property I Page 6

# PER SHARE DISTRIBUTION (IN CHF)





Paid on 16 April 2013 (cash payment from capital contribution reserves; total CHF 146.8m).

<sup>\*\*</sup> Payout / EPS excl. ∆-RE.

<sup>\*\*\*</sup> Payout / share-price year-end.

# SHARE PRICE (7.3.2000 – 14.8.2013)





Performance since 7.3.2000

PSP SPI EPRA 121.3% 56.6% 58.9%

Source: Bloomberg, 14 August 2013.

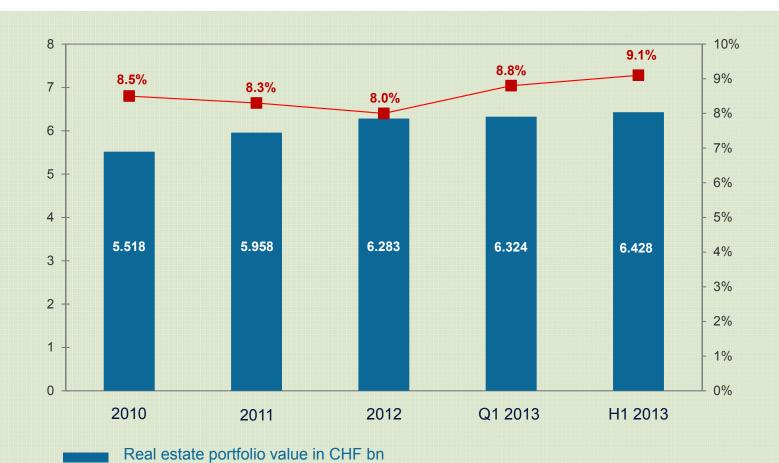
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## PORTFOLIO AND VACANCY RATE

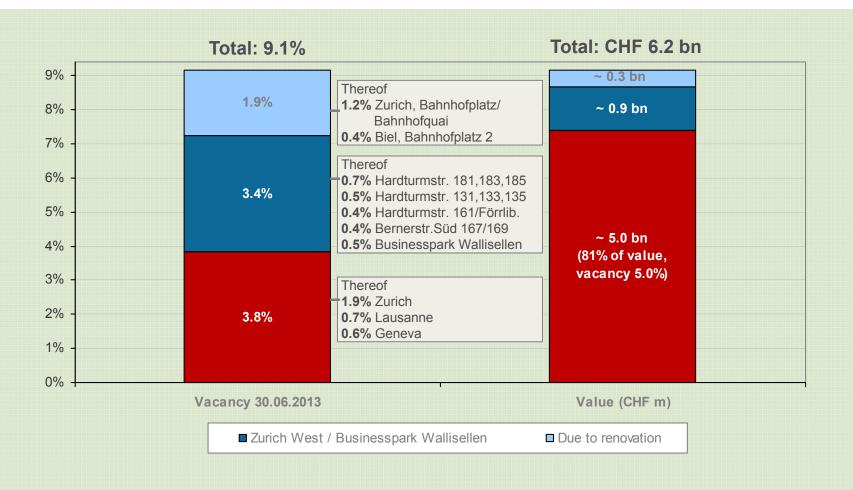




Vacancy rate in % (CHF)

# VACANCY RATE (JUNE 2013)

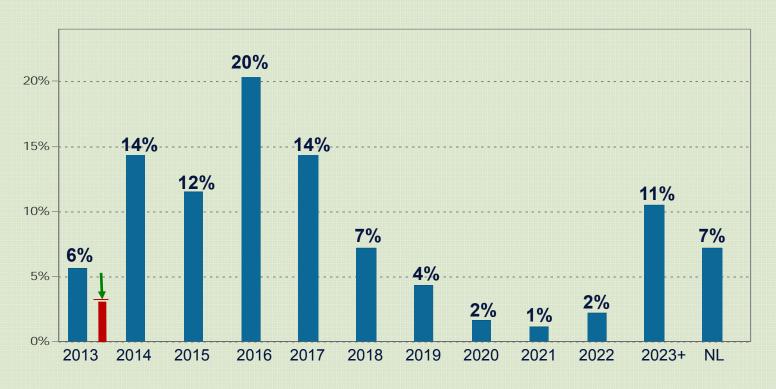




# EXPIRY PROFILE OF LEASES (JUNE 2013)

(Legal termination option by tenants)





↓ 45% of the Q3-Q4 2013 maturities (CHF 15.8 m) are renewed; Of all 2013 maturities (CHF 42.0 m), 70% are renewed as per end of June 2013

■ 55% open

NL: Contracts not limited in time, but subject to notice

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## **CONSOLIDATED INCOME**



(CHF 1'000)	2010	2011	2012 <sup>1</sup>	H1 2012 <sup>1</sup>	H1 2013	Δ
Rental income	262'979	270'675	272'849	136'964	138'077	0.8%2
Valuation gains	180'588	325'068	266'851	119'309	95'735 <sup>3</sup>	
Property sales (inventories)	786	3'277	12'793	11'700	1'202	
Property sales (portfolio)	2'681	4'227	130	- 11	0	
Income from ass. companies	- 37	68	94	72	4	
Capitalised own services	2'197	3'042	2'656	1'425	1'196	
Other income	5'203 <sup>4</sup>	7'2265	5'6026	3'154	3'2877	
Total operating income	454'396	613'584	560'975	272'613	239'501	- 12.1%

<sup>1</sup> Restated, initial application of IAS 19 (revised).

<sup>2</sup> EPRA like-for-like rental change was - 0.2%.

<sup>3</sup> Of which CHF 43.1m first time adoption of IFRS 13.

<sup>4</sup> Of which CHF 4.9m VAT-opting-in effect.

<sup>5</sup> Of which CHF 6.3m VAT-opting-in effect.

<sup>6</sup> Of which CHF 3.8m VAT-opting-in effect.

<sup>7</sup> Of which CHF 2.9m VAT-opting-in effect

## **CONSOLIDATED EXPENSES**



(CHF 1'000)	2010	2011	2012 <sup>1</sup>	H1 2012 <sup>1</sup>	H1 2013	Δ
Properties' opex	- 11'349	- 11'216	- 11'532	- 5'182	- 5'159	- 0.4%
Properties' maintenance/renov.	- 19'336	- 16'554	- 18'122	- 7'341	- 7'790	6.1%
Personnel expenses	- 17'360	- 18'203	- 18'834	- 9'037	- 9'397	4.0%
Fees to subcontractors	- 63	- 69	- 52	- 28	- 23	
General and admin. expenses	- 6'504	- 6'823	- 7'414	- 3'865	- 3'506	- 9.3%
Depreciation	- 696	- 666	- 567	- 286	- 285	
Total operating expenses	- 55'309	- 53'531	- 56'521	- 25'739	<b>- 26'161</b> <sup>2</sup>	1.6%

<sup>1</sup> Restated, initial application of IAS 19 (revised).

<sup>2</sup> EPRA cost ratio (incl. direct vacancy costs) amounts to 18.7%; EPRA Cost Ratio (excl. direct vacancy costs) amounts to 17.5%; Cost ratio (excl. capex) amounts to 14.6%.

# **CONSOLIDATED RESULTS**



(CHF 1'000)	2010	2011	2012 <sup>1</sup>	H1 2012 <sup>1</sup>	H1 2013	Δ
Profit before fin. expenses	399'087	560'053	504'455	246'874	213'340	- 13.6%
Net financial expenses	- 46'297	- 44'267	- 37'238	- 20'167	- 15'837	- 21.5%
Profit before taxes	352'791	515'786	467'217	226'707	197'503	- 12.9%
Taxes	- 76'869	- 111'792	- 98'832	- 47'804	- 38'772	- 18.9%
Net income cont. operations	275'921	403'994	368'385	178'903	158'731	- 11.3%
Net income disc. operations	4'904	0	0	0	0	
Net income	280'825	403'994	368'385	178'903	158'731	- 11.3%
Net income excl. ∆-RE	139'780	149'021	161'367	86'011	85'210	- 0.9%

<sup>1</sup> Restated, initial application of IAS 19 (revised).

# CHANGES IN FAIR VALUE (H1 2013)

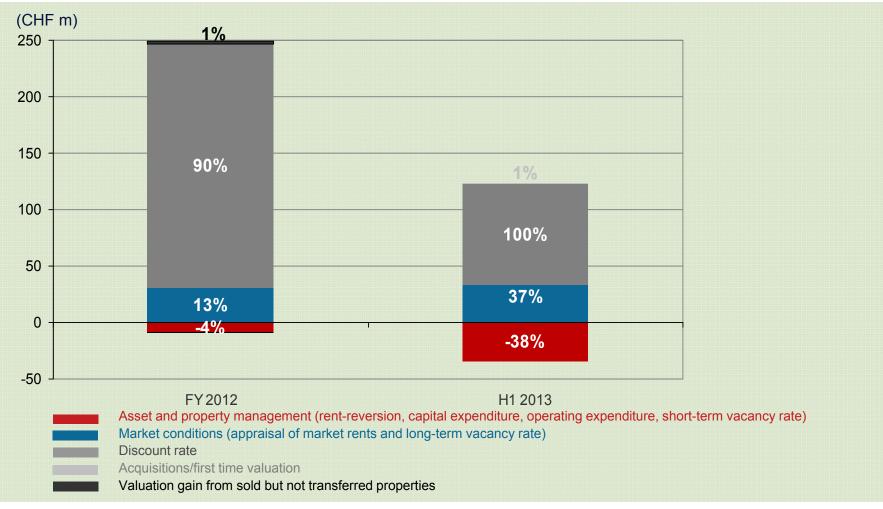


(CHF m)	2007	2008	2009	2010	2011	2012	H1 2013
Existing portfolio	206.6	117.5	112.4	176.0	325.1	263.5	88.1 <sup>5</sup>
Acquisitions / first-time valuation	11.9 <sup>1</sup>	4.02	0.0	4.63	0.0	3.44	<b>7.6</b> <sup>6</sup>
Total net changes in fair value	218.5	121.5	112.4	180.6	325.1	266.9	95.7

- 1 Of which CHF 10.6 m from the "DL 3" office building and CHF 1.3 m from the acquisition of a single property (Gwatt, Eisenbahnstrasse 95).
- 2 Of which CHF 0.5 m from the acquisition of a single property (Aarau, Bahnhofstrasse 29) and CHF 3.5 m from the transfer Zurich, Brandschenkestrasse 150 from own use to investment property.
- 3 From the acquisition of a single property (Zurich, Seestrasse 353).
- 4 From the acquisition of a single property (Locarno, Via Respini 7/9, spa development project).
- 5 Of which CHF 43.1 m from first time adoption IFRS 13.
- 6 From the acquisition of a single property (Geneva/Cologny, Port Noir, spa development project).

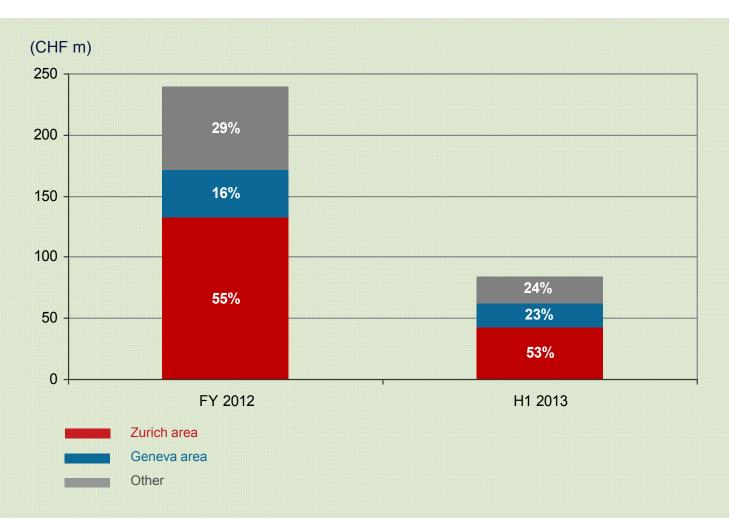
# CHANGES IN FAIR VALUE (H1 2013)





# CHANGES IN FAIR VALUE (H1 2013)





# CHANGES IN FAIR VALUE: DISCOUNT RATES (H1 2013)



#### **Nominal Discount Rate**

Area			Minimu	ım	Max	cimum	W	eighted	Ø
Zurich			4.1%	)	6	.0%		4.7%	
Geneva			4.4%	)	5	.6%		4.9%	
Basel, Bern Lausanne Other locations		4.4% 4.5% 4.8%			5.3% 6.7%			5.0% 5.1%	
					6		5.5%		
All areas			4.1%	)	6	.7%		5.0%*	
	2005	2006	2007	2008	2009	2010	2011	2012	H1 13
Weighted Ø discount rate	5 96%*	5.66%*	5 54%*	5.74%**	5 700/ **	E 110/*	F 250/ *	E 020/*	Λ Q <b>7</b> 0/*

<sup>\*</sup> Nominal discount rate includes 1.0% annual inflation.

<sup>\*\*</sup> Nominal discount rate includes 1.2% annual inflation.Valuation done by Wüest & Partner

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#### Very diversified and stable lender portfolio

- 9 domestic banks
- 1 syndicated loan with 16 Swiss Cantonal banks

#### High visibility on debt maturity profile

- No major bank lines maturing until 2018
- All loan agreements based on multi-year committed credit lines with rollover clauses
- Average maturity of loans: 4.7 years

#### Refinancing of 2013 bond maturity

 2.875% CHF 150m bond (maturing April 2013) was refinanced with 1% CHF 120m bond in February 2013 (maturing 2019)

#### CHF 410m unused committed credit lines as per today

#### Rating: "A-", Stable outlook

Fitch Ratings affirmed (March 2013) PSP's Senior Unsecured Rating at "A-" with stable outlook

## CAPITAL STRUCTURE



2009	2010	2011	2012	H1 2013	Δ
2'741.4	2'942.9	3'268.9	3'691.6	3'728.5	1.0%
51.7%	52.7%	54.0%	58.1%	57.3%	
457.7	512.3	596.3	665.9	698.6	
8.6%	9.2%	9.9%	10.5%	10.7%	
1'975.2	1'995.2	1'946.9	1'808.3	1'948.4	7.7%
37.2%	35.7%	32.2%	28.4%	30.0%	
1'290.0	1'060.0	1'010.0	1'160.0	1'330.0	
685.2	935.2	936.9	648.3	618.4	
96.2%	97.5%	83.8%	91.7%	87.2%	
49.2	46.3	44.3	37.2	15.8	
2.54%	2.58%	2.56%	2.37%	2.11% <sup>1</sup>	
77.7%	92.0%	82.0%	85.6%	77.9%	
	2'741.4 51.7% 457.7 8.6% 1'975.2 37.2% 1'290.0 685.2 96.2% 49.2 2.54% 4.5 x	2'741.4 2'942.9 51.7% 52.7% 457.7 512.3 8.6% 9.2% 1'975.2 1'995.2 37.2% 35.7% 1'290.0 1'060.0 685.2 935.2 96.2% 97.5% 49.2 46.3 2.54% 2.58% 4.5 x 4.8 x 77.7% 92.0%	2'741.4       2'942.9       3'268.9         51.7%       52.7%       54.0%         457.7       512.3       596.3         8.6%       9.2%       9.9%         1'975.2       1'995.2       1'946.9         37.2%       35.7%       32.2%         1'290.0       1'060.0       1'010.0         685.2       935.2       936.9         96.2%       97.5%       83.8%         49.2       46.3       44.3         2.54%       2.58%       2.56%         4.5 x       4.8 x       5.3 x         77.7%       92.0%       82.0%	2'741.4       2'942.9       3'268.9       3'691.6         51.7%       52.7%       54.0%       58.1%         457.7       512.3       596.3       665.9         8.6%       9.2%       9.9%       10.5%         1'975.2       1'995.2       1'946.9       1'808.3         37.2%       35.7%       32.2%       28.4%         1'290.0       1'060.0       1'010.0       1'160.0         685.2       935.2       936.9       648.3         96.2%       97.5%       83.8%       91.7%         49.2       46.3       44.3       37.2         2.54%       2.58%       2.56%       2.37%         4.5 x       4.8 x       5.3 x       6.4 x         77.7%       92.0%       82.0%       85.6%	2'741.4       2'942.9       3'268.9       3'691.6       3'728.5         51.7%       52.7%       54.0%       58.1%       57.3%         457.7       512.3       596.3       665.9       698.6         8.6%       9.2%       9.9%       10.5%       10.7%         1'975.2       1'995.2       1'946.9       1'808.3       1'948.4         37.2%       35.7%       32.2%       28.4%       30.0%         1'290.0       1'060.0       1'010.0       1'160.0       1'330.0         685.2       935.2       936.9       648.3       618.4         96.2%       97.5%       83.8%       91.7%       87.2%         49.2       46.3       44.3       37.2       15.8         2.54%       2.58%       2.56%       2.37%       2.11%¹         4.5 x       4.8 x       5.3 x       6.4 x       7.4 x         77.7%       92.0%       82.0%       85.6%       77.9%

<sup>1</sup> Reflects the average interest rate over the past four quarters; as per 30 June 2013, the passing rate was 1.85%.

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# "HEALTH SPA LIDO LOCARNO", LOCARNO



#### **Successfully completed mid-2013**

- Conversion of existing site and new buildings
- Investment sum approx. CHF 24 m
- 100% let



# LÖWENBRAU SITE, ZURICH



#### In construction since autumn 2010

- Conversion of existing site and new buildings, stepwise completion within 2013
- Approx. 11'600 m² for 58 free-hold apartments ("Black"); investment sum approx. CHF 85 m (excl. land and infrastructure)
- "Black", as per 30 June 2013: 45 free-hold apartments sold (78% of total units)
- Office space ("Red"): transferred to investment property portfolio in Q1 2013 (100% let)
- Arts space ("White": galleries and museums): sold on 1 June 2012



# LÖWENBRAU SITE, ZURICH



## **Current stage**





# GURTEN SITE, WABERN NEAR BERN



#### In construction since July 2011

- Conversion of existing site and new buildings; mixed use: approx. 31'000 m² (residential 50% resp. 99 free-hold apartments and 2 studios; office and services 50%)
- Investment sum approx. CHF 93 m (excl. land and infrastructure)
- As per 30 June 2013: 93 freehold apartments and 2 studios sold, 2 freehold apartments reserved
- Stepwise completion until spring 2014



# "HEALTH SPA GENÈVE PLAGE", GENEVA/GOLOGNY



#### In construction since June 2013

- May 2013 acquisition
- Conversion of existing site and new buildings, 100% let
- Planned investment sum approx. CHF 30 m (excl. infrastructure)
- Completion: 2015

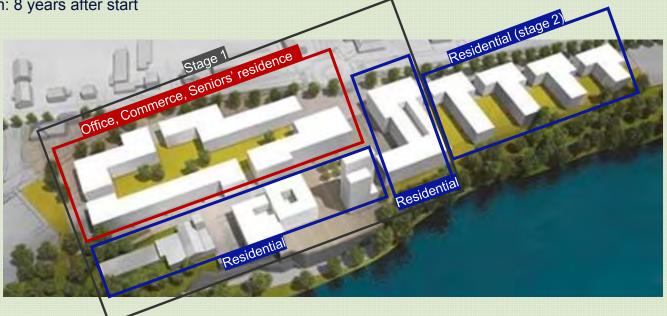


# "SALMENPARK" SITE, RHEINFELDEN



#### In planning

- Mixed use (59'000 m² for residential, office, commerce and seniors' residence)
- Investment sum approx. CHF 240 m (excl. land and infrastructure)
- Building permission received end of 2012
- Construction start (stage 1): Q3 2013
- Stepwise completion: 8 years after start



# "SALMENPARK" SITE, RHEINFELDEN



#### Rendering



# "GROSSPETER TOWER", BASEL



#### In planning

- Mixed use (18'000 m² office and business-hotel)
- Zero emission
- Investment sum approx. CHF 100 m (excl. land and infrastructure)
- Building permission received end of 2012
- Construction start subject to pre-letting
- Completion: 2 years after start





# "PARADISO" SITE, LUGANO



#### In planning

- Project with 65 free-hold apartments, office and retail space
- Floor space: 11'200 m² for free-hold apartments, 1'400 m² for office and 750 m² for retail
- Investment sum approx. CHF 65 m (excl. land and infrastructure)
- Construction start: n.a. (completion: 2 years after start)



# **CAPEX OVERVIEW**



(CHF m)	Expected 2013-2019	2013	2014	2015	2016-19
Löwenbräu site, Zurich <sup>1</sup>	16.7	12.2	4.5	0	0
Paradiso site, Lugano <sup>2</sup>	61.8	0.5	9.2	24.5	27.6
Locarno, Lido <sup>1</sup>	6.1	6.1	0	0	0
Gurten site, Wabern/Bern <sup>1</sup>	42.7	20.3	18.3	4.1	0
Salmen-Park, Rheinfelden <sup>1</sup>	227.2	12.9	77.6	70.1	66.6
Grosspeter Tower, Basel <sup>2</sup>	112.6	2.8	22.5	43.6	43.6
Genève Plage, Cologny <sup>1</sup>	29.8	3.9	16.0	9.9	0
Total development sites	496.8	58.7	148.1	152.3	137.8
thereof committed		38.6	22.8	4.1	0
Total investment portfolio		39.1	117.6	n.a.	n.a.

<sup>1</sup> In construction.

<sup>2</sup> In planning.

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# **OUTLOOK 2013**



Consolidated EBITDA excl. ∆-RE	~ CHF 240 m
Vacancy rate portfolio (year-end)	~ 10%

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#### BOARD OF DIRECTORS AND EXEC. BOARD



#### **Board of Directors**

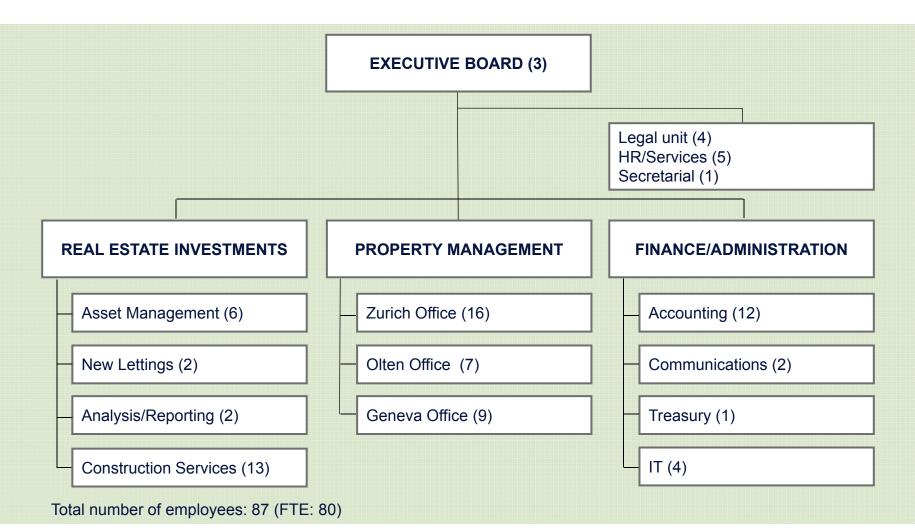
- Günther Gose, 1944, Chairman
- Luciano Gabriel, 1953, Delegate and CEO
- Peter Forstmoser, 1943, Member
- Nathan Hetz, 1952, Member
- Gino Pfister, 1942, Member
- Josef Stadler, 1963, Member
- Aviram Wertheim, 1958, Member

#### **Executive Board**

- Luciano Gabriel, 1953, CEO
- Giacomo Balzarini, 1968, CFO
- Ludwig Reinsperger, 1961, CIO

# **GROUP OVERVIEW (JUNE 2013)**





#### PSP STRATEGY



#### **Strategy**

- Switzerland only
- Acquisitions to be justified by price and operational logic
- Risk-conscious financing policy

#### **Priority**

- Stabilisation of vacancies; long-term: further reduction
- Value enhancing investments / corporate deals
- Screening of acquisitions opportunities

#### WHY INVESTING IN PSP?



#### Company

- Premium portfolio with limited downside risk
- Transparent business model
- Pure Swiss play
- Properties with further optimisation potential
- Financial flexibility to take advantage of market opportunities
- Acquisition/integration experience
- Sustainability oriented (ecological, economic, social)

#### **Share**

- Liquid stock
- Attractive payout yield
- Broadly diversified shareholder structure

#### SHAREHOLDER BASE

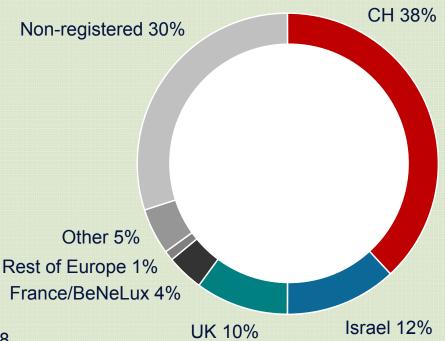


#### **Largest shareholders (30 June 2013)**

Alony Hetz: 12.21%

Two Nominees: 6.46% resp. 3.97%

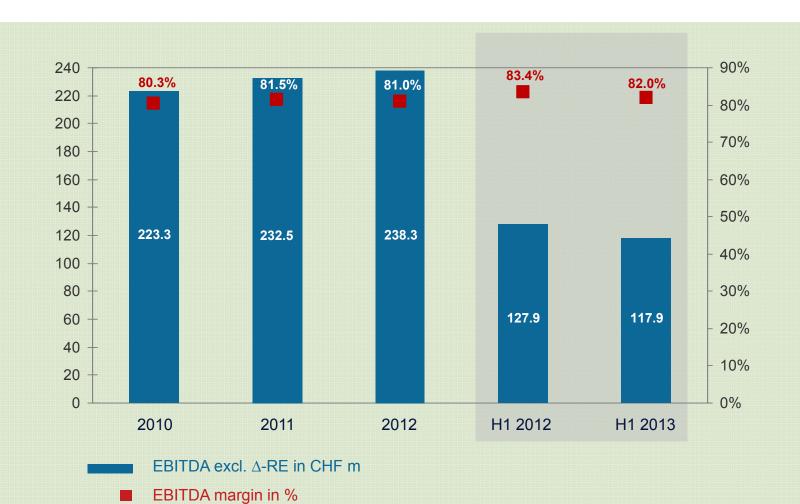
BlackRock, Inc.: 3.16%<sup>1</sup>



- Number of registered shareholders: 5'128
  - Individuals: 4'494 (11.4% of registered shares)
  - Legal entities: 634 (88.6% of registered shares)
- 1 As per notification 29 March 2013.

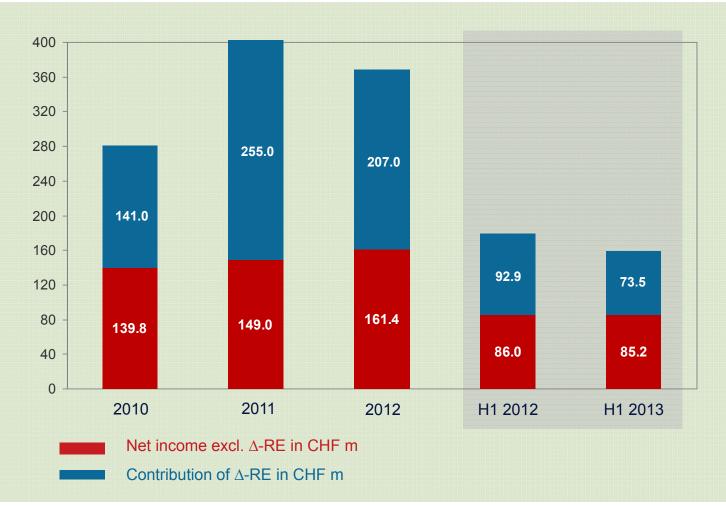
# **EBITDA**





# **NET INCOME COMPONENTS**





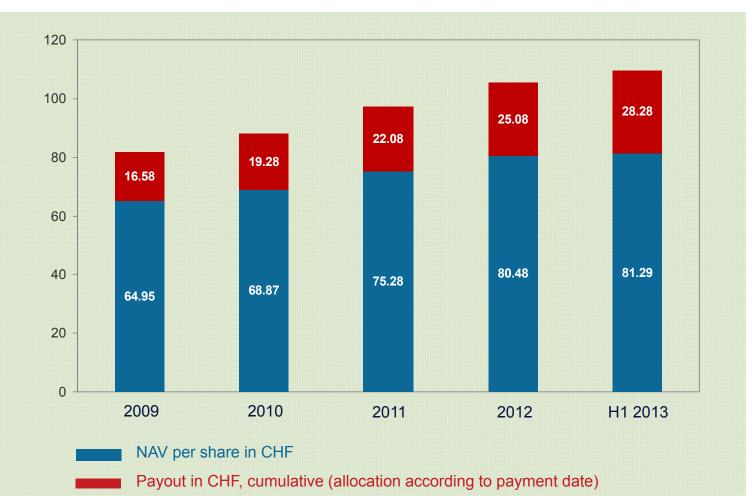
# **EPS**





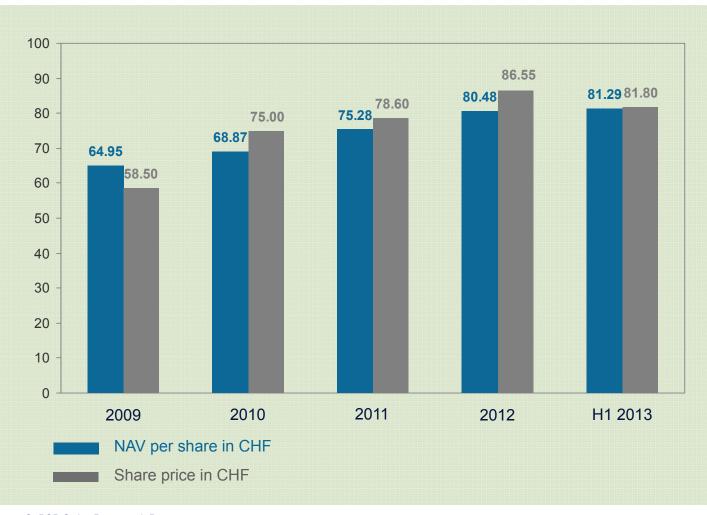
# NAV + CUMULATIVE DIVIDEND PER SHARE





# NAV VS. SHARE PRICE





# EPRA PERFORMANCE MEASURES



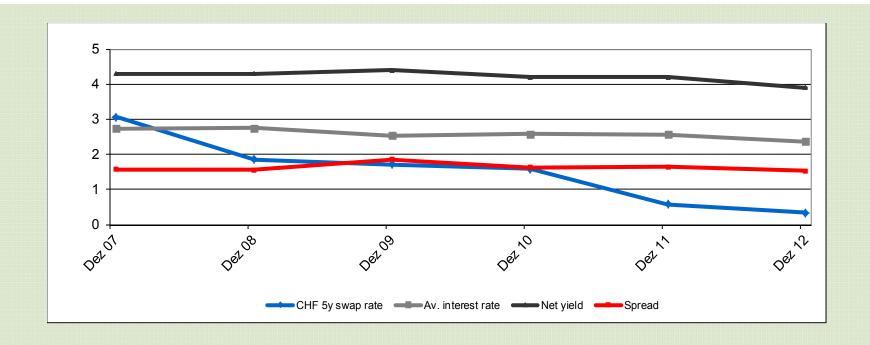
In CHF or %	<b>2012</b> <sup>1</sup>		H1 2012 <sup>1</sup>		H1 2	013
	EPRA	PSP	EPRA	PSP	EPRA	PSP
A. EPS	3.37	3.60	1.74	1.94	1.84	1.86
B. NAV	97.05	95.00	92.11	90.00	98.12	96.52
C. NNNAV	80.83	80.48	76.38	76.24	81.83	81.29
D. Net yield	4.1%	3.9%	4.4%	4.1%	4.1%	3.9%
E. Vacancy rate	7.7%	8.0%	8.0%	8.5%	8.4%	9.1%
F. Cost ratio <sup>2</sup>	19.2%	15.2%	17.4%	14.6%	17.5%	14.6%
G. Like-for-like rental change	1.5%	n.a.	2.1%	n.a.	- 0.2%	n.a.

<sup>1</sup> Restated due to initial application of IAS 19 (revised).

<sup>2</sup> Excl. direct vacancy costs

# POSITIVE SPREAD (IN %)





Portfolio net yiel	d vs. debt fina	ncing costs (all figure	s in %)			
Net yield	4.3	4.3	4.4	4.2	4.2	3.9
Ø Interest rate	2.73	2.75	2.54	2.58	2.56	2.37
Spread	1.57	1.55	1.86	1.62	1.64	1.53

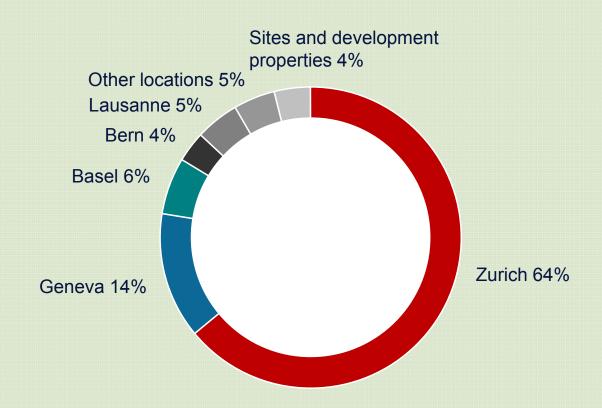
# PORTFOLIO KEY FIGURES



		Number of properties	Rental income in CHF m	Revaluation in CHF m	Value in CHF m	Net yield in %	Vacancy in %
Zurich	<b>H1 13</b> FY 12	<b>88</b> 86	<b>88.3</b> 174.3	<b>47.3</b> 131.9	<b>4'109.4</b> 3'946.0	<b>3.8</b> 4.0	<b>10.1</b> 7.9
Geneva	<b>H1 13</b> FY 12	<b>16</b> 16	<b>18.3</b> 37.2	<b>20.5</b> 39.5	<b>871.9</b> 845.6	<b>3.4</b> 3.3	<b>5.8</b> 8.2
Basel	<b>H1 13</b> FY 12	<b>13</b> 13	<b>10.4</b> 20.7	<b>4.6</b> 25.2	<b>380.7</b> 376.2	<b>5.1</b> 4.9	<b>1.7</b> 1.3
Bern	<b>H1 13</b> FY 12	<b>12</b> 12	<b>6.0</b> 10.3	<b>5.2</b> 14.3	<b>227.7</b> 222.1	<b>4.9</b> 4.1	<b>1.2</b> 2.5
Lausanne	<b>H1 13</b> FY 12	<b>15</b> 15	<b>7.7</b> 15.0	<b>12.1</b> 26.4	<b>304.6</b> 292.2	<b>4.2</b> 3.7	<b>14.3</b> 14.1
Other	<b>H1 13</b> FY 12	<b>21</b> 21	<b>7.7</b> 16.5	<b>0.0</b> 2.9	<b>287.0</b> 286.1	<b>4.2</b> 4.6	<b>15.2</b> 14.7
Sites	<b>H1 13</b> FY 12	<b>9</b> 9	<b>0.3</b> 0.5	<b>6.2</b> 26.9	<b>247.0</b> 314.4	<b>n.a.</b> n.a.	<b>n.a.</b> n.a.
Total	<b>H1 13</b> FY 12	<b>174</b> 172	<b>138.9</b> 274.4	<b>95.7</b> 266.9	<b>6'428.3</b> 6'282.5	<b>3.9</b> 3.9	<b>9.1</b> 8.0

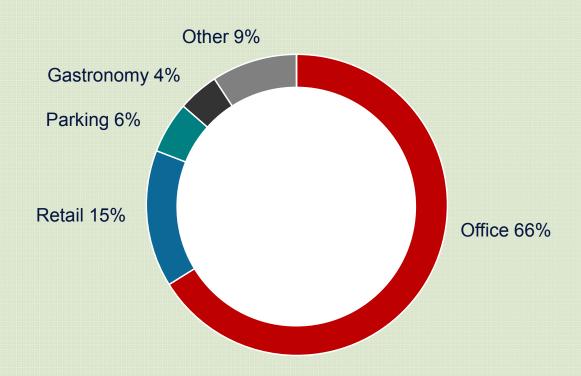
# PORTFOLIO VALUE BY AREA





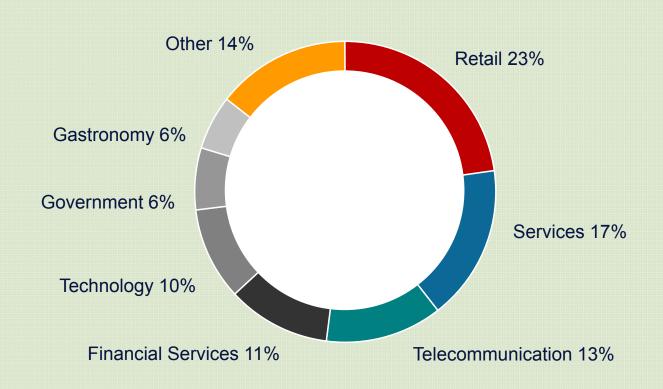
# **RENT BY USE**





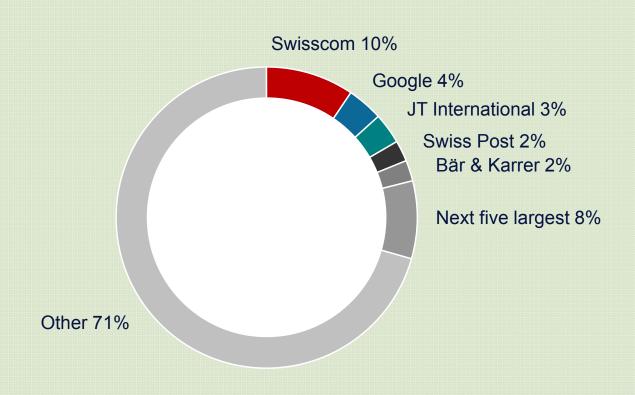
# **RENT BY TYPE OF TENANTS**





# LARGEST TENANTS





#### SUSTAINABILITY



#### **Ecological sustainability**

- Energy consumption (kWh)
- Water consumption (m³)
- CO<sub>2</sub> (heating and electricity) output (t resp. kg)

#### **Economic sustainability**

- Long-term oriented business and investment policy
- Quality- and value-oriented portfolio management
- Long-term oriented and balanced financing policy

#### Social sustainability (main stakeholders)

- Employees
- Clients and suppliers
- Public

#### **ECOLOGICAL SUSTAINABILITY**



#### **Organisation**

- Operational responsibility: 2 employees (asset management and construction services)
- Implementation: construction services, property management, facility management

#### Environmental key figures (specific figure/m²) in 2012 (2011)

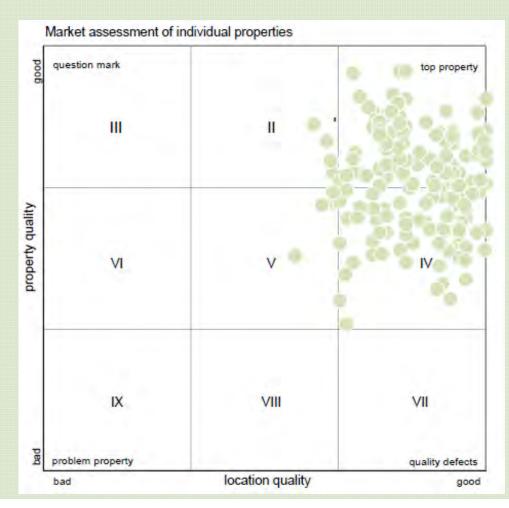
- Heating in kWh: 84.1 (85.9)
- Electricity in kWh: 27.4 (27.8)
- Water consumption in m<sup>3</sup>: 0.56 (0.6)
- CO<sub>2</sub>-eg output (heating and electricity) in kg: 19.6 (17.4)

#### 2012 examples of kWh/CO<sub>2</sub> output reduction

- Zürich, Augustinergasse 25; Zürich, Bahnhofstr. 39; Geneva, Rue du Grand Pré 54, 56, 58;
   Basel, Grosspeterstr. 18, 20 and Basel, Hochstr. 16/Pfeffingerstr. 5: approx. 410'000 kWh
- Zürich, Brandschenkestr. 152, 152a and b: approx. 350'000 kWh
- Carouge, Route des Acacias 50/52 and Olten, Baslerstr. 44: approx. 550'000 kWh

# PORTFOLIO GRID





Source: Wüest & Partner, June 2013.

# SELECTED PROPERTIES - ZURICH





Zurich, Bahnhofplatz 1 rentable area: 2'095 m<sup>2</sup>



Zurich, Bahnhofquai 9, 11, 15 rentable area: 4'303 m<sup>2</sup>



Zurich, B'hofstr. 28a/Waagg. 6 rentable area: 3'231 m<sup>2</sup>



Zurich, Bahnhofstr. 66 rentable area: 4'516 m<sup>2</sup>



Zurich, B'hofstr. 81/Schw.g. 2/4 rentable area: 2'352 m<sup>2</sup>



Zurich, Binzring 15/17 rentable area: 41'197 m<sup>2</sup>



Zurich, Brandschenkestr. 110 rentable area: 15'979 m<sup>2</sup>



Zurich, Förrlibuckstr. 181 rentable area: 5'058 m<sup>2</sup>



**Zurich, Schaffhauserstr. 611** rentable area: 3'590 m<sup>2</sup>



Zurich, Uraniastr. 9 rentable area: 5'169 m<sup>2</sup>



Zurich, Waisenhausstr. 2/4 rentable area: 7'038 m<sup>2</sup>



Wallisellen, Richtistr. 3 rentable area: 7'357 m<sup>2</sup>

# SELECTED PROPERTIES – GENEVA





Carouge-GE, Rte d. Acacias 50-52 rentable area: 9'562 m<sup>2</sup>



Carouge-GE, Rue de la Gabelle 6 rentable area: 1'017 m<sup>2</sup>



Geneva, Cours de Rive 13, 15 rentable area: 5'665 m<sup>2</sup>



Geneva, Place du Molard 7 rentable area: 3'383 m<sup>2</sup>



Geneva, Rue d. Bains 31bis,33,35 rentable area: 12'061 m2



**Geneva, Rue de Berne 6** rentable area: 3'860 m<sup>2</sup>



**Geneva, Rue de la Corraterie 24/26** rentable area: 2'415 m<sup>2</sup>



**Geneva, Rue de la Fontaine 5** rentable area: 1'309 m<sup>2</sup>



Geneva, Rue du Marché 40 rentable area: 5'367 m<sup>2</sup>



Geneva, Rue F. Bonivard 12 rentable area: 2'374 m<sup>2</sup>



Geneva, Rue Richard-Wagner 6 rentable area: 9'976 m<sup>2</sup>



Lancy, Avenue des Morgines 8-10 rentable area: 15'855 m<sup>2</sup>

#### SELECTED PROPERTIES - BASEL/BERN





Basel, Barfüsserplatz 10 rentable area: 1'177 m<sup>2</sup>



Basel, Falknerstrasse 31 rentable area: 1'201 m<sup>2</sup>



Basel, Freie Strasse 38 rentable area: 1'356 m<sup>2</sup>



Basel, Grosspeterstrasse 18, 20 rentable area: 13'522 m<sup>2</sup>



Basel, Kirschgartenstrasse 12-14 rentable area: 6'353 m<sup>2</sup>



Basel, St. Alban-Anlage 46 rentable area: 3'816 m<sup>2</sup>



Bern, Bollwerk 15 rentable area: 1'927 m<sup>2</sup>



Bern, Eigerstrasse 2 rentable area: 4'676 m<sup>2</sup>



Bern, Laupenstrasse 18/18a rentable area: 9'312 m<sup>2</sup>



Bern, Seilerstrasse 8 rentable area: 4'641 m<sup>2</sup>



Bern, Spitalgasse 9 rentable area: 2'345 m<sup>2</sup>



Bern, Zeughausgasse 26/28 rentable area: 3'476 m<sup>2</sup>

# SELECTED PROPERTIES – LAUSANNE/OTHERS DISIP





Lausanne, Place St-François 5 rentable area: 5'887 m<sup>2</sup>



Lausanne, Rue du Sébeillon 1, 3, 5 rentable area: 12'405 m<sup>2</sup>



Lausanne, Rue du Grand-Chêne 2 rentable area: 3'076 m<sup>2</sup>



Lausanne, Rue du Pont 22 rentable area: 2'315 m<sup>2</sup>



Lausanne, Saint-Martin 7 rentable area: 4'573 m<sup>2</sup>



Aarau, Bahnhofstrasse 29/33 rentable area: 4'309 m<sup>2</sup>



Fribourg, Av. de Beauregard 1 rentable area: 3'255 m<sup>2</sup>



Fribourg, Rte des Arsenaux 41 rentable area: 10'817 m<sup>2</sup>



Luzern, Maihofstrasse 1 rentable area: 3'187 m<sup>2</sup>



Winterthur, Marktgasse 74 rentable area: 1'188 m<sup>2</sup>



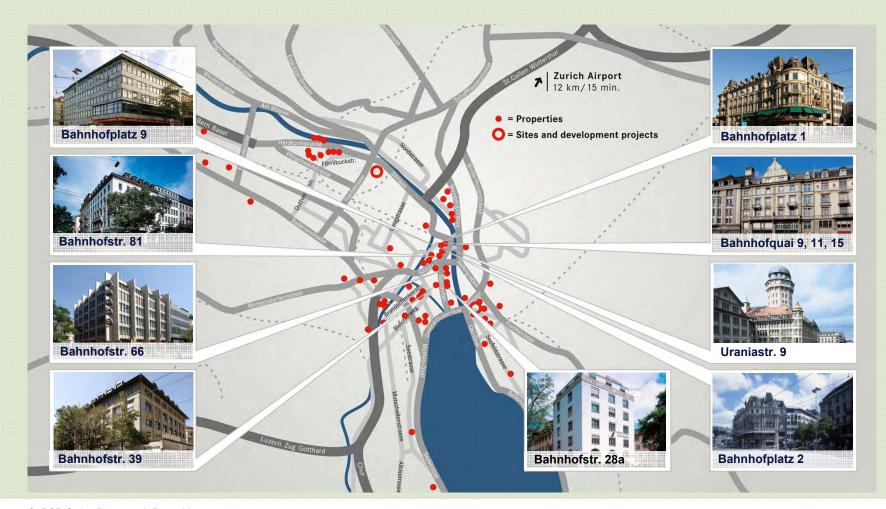
Winterthur, Untertor 34 rentable area: 764 m<sup>2</sup>



Zug, Kolinplatz 2 rentable area: 1'092 m<sup>2</sup>

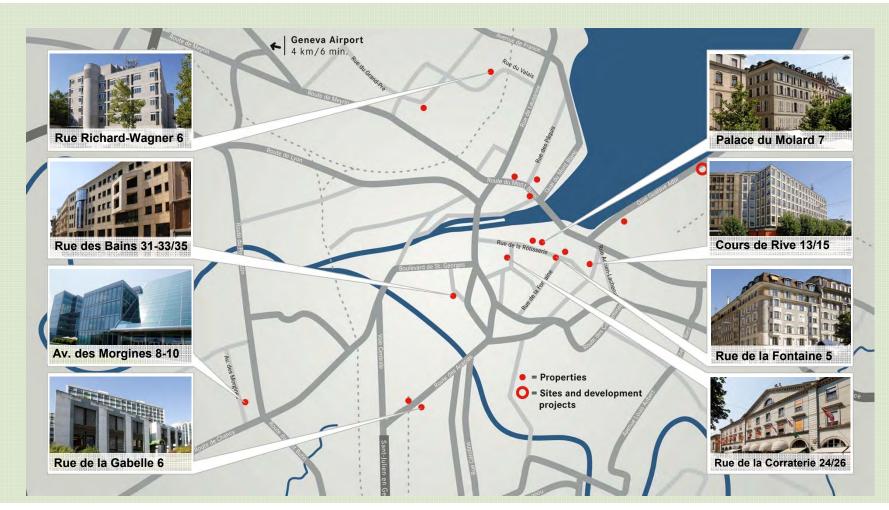
# **ZURICH AREA**





# **GENEVA AREA**





# **BASEL AREA**





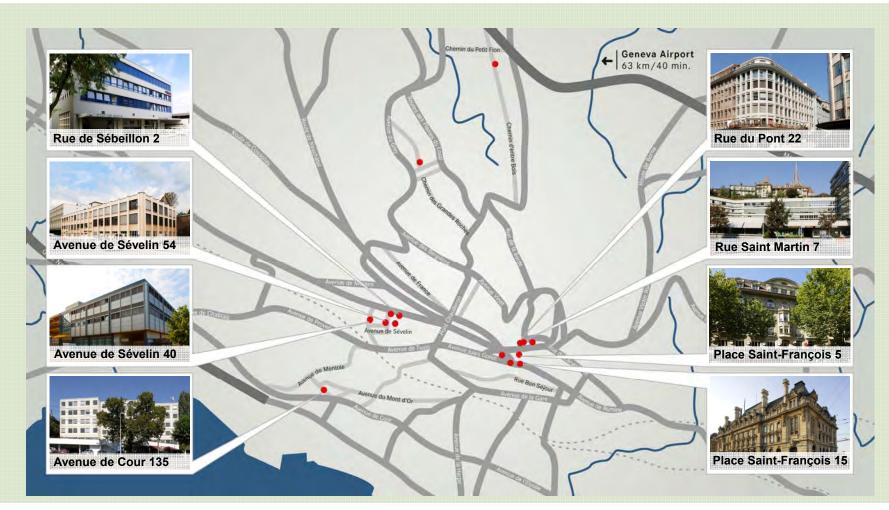
# **BERN AREA**





# LAUSANNE AREA





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